UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: (Date of earliest event reported): March 2, 2022

Ponce Financial Group, Inc.

(Exact name of Registrant as Specified in Its Charter)

Maryland (State or Other Jurisdiction of Incorporation) 001-41255 (Commission File Number) 87-1893965 (IRS Employer Identification No.)

2244 Westchester Avenue Bronx, NY (Address of Principal Executive Offices)

10462 (Zip Code)

Registrant's Telephone Number, Including Area Code: (718) 931-9000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

	Trading	
Title of each class	Symbol(s)	Name of each exchange on which registered
Common stock, par value \$0.01 per share	PDLB	The NASDAQ Stock Market, LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company \boxtimes

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition

On March 2, 2022, Ponce Financial Group, Inc., as the successor by merger with PDL Community Bancorp (the "Company"), the holding company for Ponce Bank, issued a press release announcing its financial results with respect to its fourth quarter ended December 31, 2021. The Company's press release is included as Exhibit 99.1 to this report.

The information set forth in this Item 2.02 and in the attached Exhibit 99.1 is deemed to be "furnished" and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number	Description
99.1	<u>Press release dated March 2, 2022</u>
104	Cover Page Interactive Data File (embedded within the Inline XBRL)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Ponce Financial Group, Inc.

Date: March 2, 2022

By: /s/ Carlos P. Naudon

Carlos P. Naudon President Chief Executive Officer

Ponce Financial Group, Inc., as the successor by merger with PDL Community Bancorp, Announces 2021 Fourth Quarter Results

New York (March 2, 2022): Ponce Financial Group, Inc., as the successor by merger with PDL Community Bancorp, (the "Company") (NASDAQ: PDLB), the financial holding company for Ponce Bank (the "Bank"), reported net income of \$15.0 million, or \$0.90 per basic share and \$0.89 per diluted share, for the fourth quarter of 2021, compared to net income of \$2.1 million, or \$0.12 per basic and diluted share, for the prior quarter and net income of \$1.6 million, or \$0.10 per basic and diluted share, for the fourth quarter of 2020.

Fourth Quarter Highlights

- Net interest income of \$16.8 million for the fourth quarter increased \$1.3 million, or 8.7%, from the prior quarter and \$5.1 million, or 43.8%, from the same quarter last year.
- Income before income taxes of \$19.2 million for the fourth quarter increased \$15.9 million, or 470.4%, from the prior quarter and \$17.1 million, or 810.2%, from the same quarter last year. Included in the fourth quarter was a net gain of \$15.4 million resulting from the sale of real properties.
- Average cost of interest-bearing deposits was 0.51% for the fourth quarter, a decrease from 0.58% for the prior quarter and from 0.94% for the same quarter last year.
- Net interest margin was 4.51% for the fourth quarter, an increase from 4.13% for the prior quarter and from 3.78% for the same quarter last year.
- Net interest rate spread was 4.32% for the fourth quarter, an increase from 3.92% for the prior quarter and from 3.50% for the same quarter last year.
- Efficiency ratio was 44.10% for the fourth quarter compared to 78.89% for the prior quarter and 84.71% for the same quarter last year.
- Non-performing loans of \$11.4 million as of December 31, 2021 decreased \$240,000 year-over-year and was 0.87% of total gross loans receivable at December 31, 2021.
- Net loans receivable were \$1.31 billion at December 31, 2021, an increase of \$146.4 million, or 12.6%, from December 31, 2020.
- Deposits were \$1.20 billion at December 31, 2021, an increase of \$175.1 million, or 17.0%, from December 31, 2020.

President and Chief Executive Officer's Comments

Carlos P. Naudon, President & CEO, stated that "2021 was truly a transformational year, thanks to the efforts of our people and the leadership of our Board of Directors: we raised over \$132.0 million in additional capital through our conversion and reorganization; we realized approximately \$20.0 million in net gain while freeing up approximately \$40.0 million in investable funds through our sale-and-leaseback initiative; we provided \$261.6 million in PPP loans to over 5,000 small businesses in our hard-hit communities; and we had record earnings. Now, as we consider additional capital from ECIP funding, we are poised to deliver further and farther on our core mission: using our resources to provide impactful financial services to underserved but deserving communities while building value for our stakeholders."

Executive Chairman's Comments

Steven A. Tsavaris, Executive Chairman, noted that "from our humble beginnings in the turbulent South Bronx over 60 years ago, we have survived and flourished. In 2021 we reached critical milestones: our strongest-ever capital position – and getting even stronger; our largest loan portfolio at \$1.3 billion; our improved loan origination capabilities. Now, as Ponce Financial Group, we will continue to responsibly deploy our capital."

Loan Payment Deferrals

As of December 31, 2021, four loans in the amount of \$8.0 million remained in forbearance as a result of renewed forbearance. Of the four loans receiving renewed forbearance, one loan in the amount of \$6.6 million is related to construction real estate, two loans, totaling \$1.0 million are related to one-to-four family residential real estate and one loan in the amount of \$391,000 is related to non-residential properties. All of these loans had been performing in accordance with their contractual obligations prior to the granting of the initial forbearance.



Results of Operations Summary

Net income for the three months ended December 31, 2021 was \$15.0 million, compared to \$2.1 million of net income for the three months ended September 30, 2021 and \$1.6 million of net income for the three months ended December 31, 2020.

The \$12.9 million increase in net income for the three months ended December 31, 2021 compared to the three months ended September 30, 2021 was due substantially to an increase of \$15.9 million in non-interest income primarily resulting from an increase of \$15.4 million in gains, net of expenses, on sale of real properties. The increase in net income was also attributable to an increase of \$1.3 million in net interest income, offset by increases of \$2.9 million in provision for income taxes, \$1.1 million in non-interest expense and \$301,000 in provision for loan losses.

The \$13.4 million increase in net income for the three months ended December 31, 2021 compared to the three months ended December 31, 2020 was due substantially to an increase of \$14.4 million in non-interest income primarily resulting from an increase of \$15.4 million in gains, net of expenses, on sale of real properties, offset by a \$1.5 million decrease in income on sale of mortgage loans. The increase in net income was also attributable to an increase of \$5.1 million in non-interest expense of \$3.8 million in provision for income taxes, \$1.9 million in non-interest expense and \$467,000 in provision for loan losses.

Net income for the year ended December 31, 2021 was \$25.4 million, compared to \$3.9 million of net income for the year ended December 31, 2020. The change from the year ended December 31, 2020 is primarily due to a \$21.4 million increase in non-interest income resulting from increases of \$16.1 million in gains, net of expenses, on sale of real properties, \$2.1 million in loan origination fees and \$1.1 million in sale of mortgage loans. The increase in net income was also attributable to a \$16.9 million increase in net interest income, offset by increases of \$9.6 million in non-interest expense, \$6.8 million in provision for income taxes and a \$274,000 in provision for loan losses.

Net interest income for the three months ended December 31, 2021 was \$16.8 million, an increase of \$1.3 million, or 8.7%, compared to the three months ended September 30, 2021 and an increase of \$5.1 million, or 43.8%, compared to the three months ended December 31, 2020. The increase of \$1.3 million in net interest income for the three months ended December 31, 2021 compared to the three months ended September 30, 2021 was attributable to an increase of \$1.2 million in interest and dividend income and a decrease of \$115,000 in interest expense. The increase of \$5.1 million in net interest income for the three months ended December 31, 2021 compared to the three months ended December 31, 2021 was attributable to an increase of \$1.2 million in net interest income for the three months ended December 31, 2021 compared to the three months ended December 31, 2020 was attributable to an increase of \$4.3 million in interest and dividend income and a decrease of \$769,000 in interest expense.

Net interest income for the year ended December 31, 2021 was \$58.8 million, an increase of \$16.9 million, or 40.2%, compared to the year ended December 31, 2020. The increase in net interest income was attributable to an increase of \$13.8 million in interest and dividend income and a decrease of \$3.1 million in interest expense.

Net interest margin was 4.51% for the three months ended December 31, 2021, an increase of 38 basis points from 4.13% for the three months ended September 30, 2021 and an increase of 73 basis points from 3.78% for the three months ended December 31, 2020.

Net interest rate spread increased by 40 basis points to 4.32% for the three months ended December 31, 2021 from 3.92% for the three months ended September 30, 2021 and increased by 82 basis points from 3.50% for the three months ended December 31, 2020. The increase in the net interest rate spread for the three months ended December 31, 2021 compared to the three months ended September 30, 2021 was primarily due to an increase in the average yields on interest-earning assets of 35 basis points to 5.01% for the three months ended December 31, 2021 from 4.66% for the three months ended September 30, 2021, and a decrease on the average rates on interest-bearing liabilities of 5 basis points to 0.69% for the three months ended December 31, 2021 from 0.74% for the three months ended September 30, 2021. The increase in the net interest rate spread for the three months ended December 31, 2021 compared to the three months ended December 31, 2021 compared to the three months ended December 31, 2020 was primarily due to an increase in the average yields on interest-earning assets of 38 basis points to 5.01% for the three months ended December 31, 2021 compared to the three months ended December 31, 2020 was primarily due to an increase in the average yields on interest-earning assets of 38 basis points to 5.01% for the three months ended December 31, 2021 compared to the three months ended December 31, 2021 from 4.63% for the three months ended December 31, 2020 and by a decrease on the average rates on interest-bearing liabilities of 44 basis points to 0.69% for the three months ended December 31, 2020.

Non-interest income increased \$15.9 million to \$19.2 million for the three months ended December 31, 2021 from \$3.2 million for the three months ended September 30, 2021 and increased \$14.4 million from \$4.8 million for the three months ended December 31, 2020. Excluding the \$15.4 million gain, net of expense, from sale of real properties, non-interest income increased \$504,000 to \$3.7 million for the three months ended December 31, 2021 compared to the three months ended September 30, 2021 and decreased \$1.1 million compared to the three months ended December 31, 2020.

The increase of \$15.9 million in non-interest income for the three months ended December 31, 2021 compared to the three months ended September 30, 2021 was due to increases of \$15.4 million in gain, net of expenses, from the sale of real properties recognized in the fourth quarter of 2021, \$261,000 in loan origination fees, \$131,000 in brokerage commissions, \$119,000 in income on sale of mortgage loans, \$12,000 in other non-interest income and \$7,000 in late and prepayment charges offset by a decrease of \$26,000 in service charges and fees.

The increase of \$14.4 million in non-interest income for the three months ended December 31, 2021 compared to the three months ended December 31, 2020 was primarily due to increases of \$15.4 million in gain, net of expenses, from the sale of real properties recognized in the fourth quarter of 2021, \$255,000 in late and prepayment charges, \$230,000 in loan origination fees, \$205,000 in service charges and fees, offset by decreases of \$1.5 million in income on sale of mortgage, \$243,000 in other non-interest income, and \$54,000 in brokerage commissions.

Non-interest income increased \$21.4 million to \$34.6 million for the year ended December 31, 2021 from \$13.2 million for the year ended December 31, 2020. The increase in non-interest income for the year ended December 31, 2021 compared to the year ended December 31, 2020 was primarily due to increases of \$16.1 million in gain, net of expenses, from the sale of real properties, \$2.1 million in loan origination fees and \$1.1 million on sale of mortgage loans. Other increases include \$849,000 in late and prepayment charges, \$765,000 in service charges and fees, \$350,000 in brokerage commissions and \$92,000 in other non-interest income. Excluding the \$16.1 million increase in gain, net of expense, from the sale of real properties, non-interest income increased \$5.3 million to \$14.4 million for the year ended December 31, 2021 compared to \$9.1 million for the year ended December 31, 2020.

Non-interest expense increased \$1.1 million, or 7.6%, to \$15.9 million for the three months ended December 31, 2021, from \$14.7 million for the three months ended September 30, 2021 and increased \$1.9 million from \$14.0 million for the three months ended December 31, 2020.

The increase of \$1.1 million in non-interest expense for the three months ended December 31, 2021, compared to the three months ended September 30, 2021, was attributable to an increase of \$532,000 in compensation and benefits, primarily attributable to \$700,000 of ESOP expenses attributable to an additional 48,250 shares to be released as of December 31, 2021, offset by decreases of \$102,000 in bonuses and \$111,000 in employer's portion of social security. Other increases in non-interest expense were \$353,000 in other operating expenses, \$336,000 in direct loan expenses, \$158,000 in occupancy and equipment, offset by a decrease of \$146,000 in data processing expenses.

The increase of \$1.9 million in non-interest expense for the three months ended December 31, 2021, compared to the three months ended December 31, 2020 primarily reflects increases of \$433,000 in direct loan expenses, \$432,000 in other operating expenses, \$321,000 in occupancy and equipment, \$193,000 in data processing expenses, \$167,000 in office supplies, telephone and postage, \$167,000 in professional fees and \$113,000 in compensation and benefits. The \$113,000 increase in compensation and benefits was primarily attributable to \$748,000 of ESOP expenses of which \$700,000 was attributable to an additional 48,250 shares to be released as of December 31, 2021, offset by decreases of \$463,000 in bonuses and \$109,000 in employer's portion of social security.

Non-interest expense increased \$9.6 million, or 20.2%, to \$57.1 million for the year ended December 31, 2021, compared to \$47.5 million for the year ended December 31, 2020. The increase in non-interest expense for the year ended December 31, 2021, compared to the year ended December 31, 2020 was attributable to increases of \$2.4 million in direct loan expenses, \$1.8 million in occupancy and equipment, \$1.6 million in professional fees, primarily due to an increase in consulting expenses related to a third-party service provider that provided loan origination services related to PPP loans and \$1.2 million in compensation and benefits. Other increases in non-interest expense include \$1.2 million in other operating expenses, \$878,000 in data processing expenses, \$655,000 in office supplies, telephone and postage and \$113,000 in regulatory dues, offset by a decrease of \$282,000 in marketing and promotional expenses. The \$1.2 million increase in compensation and benefits was primarily attributable to \$867,000 of ESOP expenses of which \$700,000 was attributable to an additional 48,250 shares to be released as of December 31, 2021 and \$334,000 in bonuses.

Balance Sheet Summary

Total assets increased \$298.3 million, or 22.0%, to \$1.65 billion at December 31, 2021 from \$1.36 billion at December 31, 2020. The increase in total assets is attributable to increases of \$146.4 million in net loans receivable, including \$51.4 million net increase in PPP loans, \$95.8 million in available-for-sale securities, \$81.8 million in cash and cash equivalents, \$7.5 million in other assets and \$966,000 in accrued interest receivable. The increase in total assets was reduced by decreases of \$19.6 million in mortgage loans held for sale, at fair value, \$12.4 million, net, in premises and equipment, \$836,000 in deferred tax assets, \$809,000 in held-to-maturity securities, \$425,000 in FHLBNY stock, and \$249,000 in placement with banks.

Total liabilities increased \$268.6 million, or 22.5%, to \$1.46 billion at December 31, 2021 from \$1.20 billion at December 31, 2020. The increase in total liabilities was mainly attributable to increases of \$175.1 million in deposits, of which \$122.0 million were related to conversion and reorganization, \$638,000 in advance payments by borrowers for taxes and insurance and \$168,000 in accrued interest payable, offset by decreases of \$14.9 million in warehouse lines of credit, \$11.0 million in advances from FHLBNY and others, \$2.0 in other liabilities and \$1.5 million of mortgage loan fundings payable.

Total stockholders' equity increased \$29.7 million, or 18.6%, to \$189.3 million at December 31, 2021 from \$159.5 million at December 31, 2020. This increase in stockholders' equity was mainly attributable to \$25.4 million in net income, \$3.1 million in net treasury stock activity, related to PDL Community Bancorp, \$1.4 million related to share-based compensation and \$1.3 million related to the Company's ESOP, offset by \$1.6 million related to unrealized loss on available-for-sale securities.

Pursuant to the conversion and reorganization, PDL Community Bancorp treasury stock was extinguished on January 27, 2022. The Ponce Financial Group, Inc. has no treasury stock.

About Ponce Financial Group, Inc.

Ponce Financial Group, Inc., as the successor by merger with PDL Community Bancorp, is the financial holding company for Ponce Bank. Ponce Bank is a Minority Depository Institution, a Community Development Financial Institution, and a certified Small Business Administration lender. The Bank's business primarily consists of taking deposits from the general public and to a lesser extent alternative funding sources and investing those deposits, together with funds generated from operations and borrowings, in mortgage loans, consisting of 1-4 family residences (investor-owned and owner-occupied), multifamily residences, nonresidential properties and construction and land, and, to a lesser extent, in business and consumer loans. The Bank also invests in securities, which consist of U.S. Government and federal agency securities and securities issued by government-sponsored or government-owned enterprises, as well as, mortgage-backed securities, corporate bonds and obligations, and Federal Home Loan Bank stock.

Forward Looking Statements

Certain statements herein constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act and are intended to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements may be identified by words such as "believes," "will," "would," "expects," "project," "may," "could," "developments," "strategic," "launching," "opportunities," "anticipates," "estimates," "intends," "plans," "targets" and similar expressions. These statements are based upon the current beliefs and expectations of management and are subject to significant risks and uncertainties. Actual results may differ materially from those set forth in the forwardlooking statements as a result of numerous factors. Factors that could cause such differences to exist include, but are not limited to, adverse conditions in the capital and debt markets and the impact of such conditions on business activities; changes in interest rates; competitive pressures from other financial institutions; the effects of general economic conditions on a national basis or in the local markets in which Ponce Bank operates, including changes that adversely affect borrowers' ability to service and repay Ponce Bank's loans; the anticipated impact of the COVID-19 pandemic and Ponce Bank's attempts at mitigation; changes in the value of securities in the investment portfolio; changes in loan default and charge-off rates; fluctuations in real estate values; the adequacy of loan loss reserves; decreases in deposit levels necessitating increased borrowing to fund loans and investments; operational risks including, but not limited to, cybersecurity, fraud and natural disasters; changes in government regulation; changes in accounting standards and practices; the risk that intangibles recorded in the financial statements will become impaired; demand for loans in Ponce Bank's market area; Ponce Bank's ability to attract and maintain deposits; risks related to the implementation of acquisitions, dispositions, and restructurings; the risk that Ponce Financial Group, Inc. may not be successful in the implementation of its business strategy; changes in assumptions used in making such forward-looking statements and the risk factors described in PDL Community Bancorp's Annual Report on Form 10-K and Quarterly Reports on Form 10-Q as filed with the Securities and Exchange Commission (the "SEC"), which are available at the SEC's website, www.sec.gov. Readers are cautioned not to place undue reliance on these forwardlooking statements, which speak only as of the date of this release. Ponce Financial Group, Inc. disclaims any obligation to publicly update or revise any forward-looking statements to reflect changes in underlying assumptions or factors, new information, future events or other changes, except as may be required by applicable law or regulation.

Ponce Financial Group, Inc., as the successor by merger with PDL Community Bancorp, and Subsidiaries Consolidated Statements of Financial Condition (Dollars in thousands, except for share data)

					As of			
	De	cember 31, 2021	Sep	otember 30, 2021	June 30, 2021	March 31, 2021	D	ecember 31, 2020
ASSETS					 	 		
Cash and due from banks:								
Cash	\$	98,954	\$	29,365	\$ 32,541	\$ 13,551	\$	26,936
Interest-bearing deposits in banks		54,940		33,673	33,551	76,571		45,142
Total cash and cash equivalents		153,894		63,038	66,092	90,122		72,078
Available-for-sale securities, at fair value		113,346		104,358	48,536	30,929		17,498
Held-to-maturity securities, at amortized cost		934		1,437	1,720	1,732		1,743
Placement with banks		2,490		2,490	2,739	2,739		2,739
Mortgage loans held for sale, at fair value		15,836		13,930	15,308	13,725		35,406
Loans receivable, net		1,305,078		1,302,238	1,343,578	1,230,458		1,158,640
Accrued interest receivable		12,362		13,360	13,134	12,547		11,396
Premises and equipment, net		19,617		34,081	34,057	33,625		32,045
Federal Home Loan Bank of New York stock (FHLBNY), at								
cost		6,001		6,001	6,156	6,057		6,426
Deferred tax assets		3,820		4,826	5,493	4,569		4,656
Other assets		20,132		14,793	10,837	7,204		12,604
Total assets	\$	1,653,510	\$	1,560,552	\$ 1,547,650	\$ 1,433,707	\$	1,355,231
LIABILITIES AND STOCKHOLDERS' EQUITY								
Liabilities:								
Deposits	\$	1,204,716	\$	1,249,261	\$ 1,236,161	\$ 1,138,546	\$	1,029,579
Accrued interest payable		228		238	55	66		60
Advance payments by borrowers for taxes and insurance		7,657		9,118	7,682	9,264		7,019
Advances from the FHLBNY and others		106,255		106,255	109,255	109,255		117,255
Warehouse lines of credit		15,090		11,261	13,084	11,664		29,961
Mortgage loan fundings payable				1,136	743	676		1,483
Second step liabilities		122,000			_	_		
Other liabilities		8,308		9,396	8,780	3,032		10,330
Total liabilities		1,464,254		1,386,665	 1,375,760	 1,272,503	-	1,195,687
Commitments and contingencies		<u> </u>		<u> </u>	 · · · ·	 		<u> </u>
Stockholders' Equity:								
Preferred stock, \$0.01 par value; 10,000,000 shares								
authorized		_		_	_	_		—
Common stock, \$0.01 par value; 50,000,000 shares								
authorized		185		185	185	185		185
Treasury stock, at cost		(13,687)		(15,069)	(15,069)	(19,285)		(18,114)
Additional paid-in-capital		85,601		86,360	85,956	85,470		85,105
Retained earnings		122,956		107,977	105,925	99,993		97,541
Accumulated other comprehensive income		(1,456)		(621)	(41)	28		135
Unearned compensation – ESOP		(4,343)		(4,945)	(5,066)	(5,187)		(5,308)
Total stockholders' equity		189,256		173,887	171,890	161,204		159,544
Total liabilities and stockholders' equity	\$	1,653,510	\$	1,560,552	\$ 1,547,650	\$ 1,433,707	\$	1,355,231

Ponce Financial Group, Inc., as the successor by merger with PDL Community Bancorp, and Subsidiaries Consolidated Statements of Operations (Dollars in thousands, except per share data)

	_				Thre	e Months Ended				
	D	ecember 31, 2021	Se	ptember 30, 2021		June 30, 2021	Ι	March 31, 2021	De	cember 31, 2020
Interest and dividend income:										
Interest on loans receivable	\$	18,013	\$	16,991	\$	15,603	\$	14,925	\$	14,070
Interest on deposits due from banks		7		9		2		2		10
Interest and dividend on securities and FHLBNY stock		632		425		239		250		233
Total interest and dividend income		18,652		17,425		15,844		15,177		14,313
Interest expense:										
Interest on certificates of deposit		907		1,010		1,108		1,219		1,422
Interest on other deposits		309		354		382		382		448
Interest on borrowings		654		621		622		684		769
Total interest expense		1,870		1,985		2,112		2,285		2,639
Net interest income		16,782		15,440		13,732		12,892		11,674
Provision for loan losses		873		572		586		686		406
Net interest income after provision for loan losses		15,909		14,868		13,146		12,206		11,268
Non-interest income:		- /		,						,
Service charges and fees		468		494		366		329		263
Brokerage commissions		401		270		430		223		455
Late and prepayment charges		336		329		298		244		81
Income on sale of mortgage loans		1,294		1,175		1,288		1,508		2,748
Loan origination		886		625		971		539		656
5						-				000
Gain on sale of real property		15,431				4,176		663		
Other		353		341		812		387		596
Total non-interest income		19,169		3,234		8,341		3,893		4,799
Non-interest expense:										
Compensation and benefits		6,959		6,427		4,212		5,664		6,846
Occupancy and equipment		3,007		2,849		2,838		2,634		2,686
Data processing expenses		771		917		733		594		578
Direct loan expenses		1,032		696		1,151		1,009		599
Insurance and surety bond premiums		149		147		143		146		166
Office supplies, telephone and postage		552		626		467		409		385
Professional fees		1,700		1,765		2,902		1,262		1,533
Marketing and promotional expenses		69		51		48		38		
Directors fees Regulatory dues		80 69		67 74		69 120		69 60		69 59
0										
Other operating expenses		1,466		1,113		958		1,030		1,034
Total non-interest expense		15,854		14,732		13,641		12,915		13,955
Income before income taxes		19,224		3,370		7,846		3,184		2,112
Provision for income taxes	*	4,245	-	1,318	-	1,914	-	732	*	484
Net income	\$	14,979	\$	2,052	\$	5,932	\$	2,452	\$	1,628
Earnings per share:										
Basic	\$	0.90	\$	0.12	\$	0.35	<u>\$</u>	0.15	\$	0.10
Diluted	\$	0.89	\$	0.12	\$	0.35	\$	0.15	\$	0.10
Weighted average shares outstanding:			-		-		_		-	
Basic		16,864,929		16,823,731		16,737,037		16,548,196		16,558,576
	_		-		-		_			
Diluted		16,924,785		16,914,833	_	16,773,606		16,548,196		16,558,576

Ponce Financial Group, Inc., as the successor by merger with PDL Community Bancorp, and Subsidiaries Consolidated Statements of Operations (Dollars in thousands, except per share data)

			For	the years End	ed December 31,	
		2021		2020	Variance \$	Variance %
Interest and dividend income:						
Interest on loans receivable	\$	65,532	\$	52,389	\$ 13,143	
Interest on deposits due from banks		20		84	(64	, ,
Interest and dividend on securities and FHLBNY stock		1,546		866	680	
Total interest and dividend income		67,098		53,339	13,759	25.80%
Interest expense:						
Interest on certificates of deposit		4,244		6,576	(2,332	, ,
Interest on other deposits		1,427		2,174	(747	, .
Interest on borrowings		2,581		2,619	(38	
Total interest expense		8,252		11,369	(3,117) (27.42%
Net interest income		58,846		41,970	16,876	40.21%
Provision for loan losses		2,717		2,443	274	11.22%
Net interest income after provision for loan losses		56,129		39,527	16,602	42.00%
Non-interest income:						
Service charges and fees		1,657		892	765	85.76%
Brokerage commissions		1,324		974	350	35.93%
Late and prepayment charges		1,207		358	849	237.15%
Income on sale of mortgage loans		5,265		4,120	1,145	27.79%
Loan origination		3,021		925	2,096	226.59%
Gain on sale of real property		20,270		4,177	16,093	385.28%
Other		1,893		1,801	92	5.11%
Total non-interest income		34,637		13,247	21,390	161.47%
Non-interest expense:						
Compensation and benefits		23,262		22,053	1,209	5.48%
Occupancy and equipment		11,328		9,564	1,764	18.44%
Data processing expenses		3,015		2,137	878	41.09%
Direct loan expenses		3,888		1,447	2,441	168.69%
Insurance and surety bond premiums		585		553	32	5.79%
Office supplies, telephone and postage		2,054		1,399	655	46.82%
Professional fees		7,629		6,049	1,580	26.12%
Marketing and promotional expenses		206		488	(282) (57.79%
Directors fees		285		276	g	3.26%
Regulatory dues		323		210	113	53.81%
Other operating expenses		4,567		3,363	1,204	35.80%
Total non-interest expense		57,142		47,539	9,603	20.20%
Income before income taxes		33,624		5,235	28,389	542.29%
Provision for income taxes		8,209		1,382	6,827	493.99%
Net income	\$	25,415	\$	3,853	\$ 21,562	559.62%
Earnings per share:						
Basic	\$	1.52	\$	0.23	N/A	N/A
Diluted	\$	1.51	\$	0.23	N/A	
Weighted average shares outstanding:	Ψ	1.51	φ	0.23		
Basic		16 744 561		10 070 400	NT / A	NI/A
		16,744,561		16,673,193	N/A	
Diluted		16,791,443		16,682,584	N/A	N/A

Ponce Financial Group, Inc., as the successor by merger with PDL Community Bancorp, and Subsidiaries Key Metrics

-		At or fo	or the Three Months En	nded	
	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020
Performance Ratios:					
Return on average assets (1)	3.69%	0.52%	1.59%	0.72%	0.50%
Return on average equity (1)	31.46%	4.59%	13.95%	6.16%	4.039
Net interest rate spread (1) (2)	4.32%	3.92%	3.60%	3.76%	3.50%
Net interest margin (1) (3)	4.51%	4.13%	3.84%	4.00%	3.789
Non-interest expense to average assets (1)	3.90%	3.72%	3.65%	3.82%	4.299
Efficiency ratio (4)	44.10%	78.89%	61.80%	76.94%	84.719
Average interest-earning assets to average interest- bearing liabilities	138.10%	138.89%	140.13%	133.25%	132.049
Average equity to average assets	11.71%	11.27%	11.37%	11.77%	12.44%
Capital Ratios:		,			
Total capital to risk weighted assets (bank only)	17.23%	16.15%	16.08%	15.80%	15.95%
Tier 1 capital to risk weighted assets (bank only)	15.98%	14.90%	14.83%	14.54%	14.70%
Common equity Tier 1 capital to risk-weighted assets (bank only)	15.98%	14.90%	14.83%	14.54%	14.70%
Tier 1 capital to average assets (bank only)	10.95%	9.98%	10.22%	10.78%	11.19%
Asset Quality Ratios:					
Allowance for loan losses as a percentage of total loans	1.24%	1.21%	1.16%	1.24%	1.279
Allowance for loan losses as a percentage of nonperforming loans	142.90%	157.17%	175.63%	126.07%	127.289
Net (charge-offs) recoveries to average outstanding loans (1)	(0.18%)	(0.13%)	(0.07%)	(0.02%)	0.039
Non-performing loans as a percentage of total gross loans	0.87%	0.77%	0.66%	0.99%	1.00%
Non-performing loans as a percentage of total assets	0.69%	0.65%	0.58%	0.86%	0.86%
Total non-performing assets as a percentage of total assets	0.69%	0.65%	0.58%	0.86%	0.869
Total non-performing assets, accruing loans past due 90 days or more, and accruing troubled debt restructured loans as a					
percentage of total assets	1.07%	1.05%	1.01%	1.32%	1.35%
Other:					
Number of offices	19	19	19	20	20
Number of full-time equivalent employees	217	230	231	236	227

(1) Annualized where appropriate.

(2) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average rate of interest-bearing liabilities.

(3) Net interest margin represents net interest income divided by average total interest-earning assets.

(4) Efficiency ratio represents noninterest expense divided by the sum of net interest income and noninterest income.

Ponce Financial Group, Inc., as the successor by merger with PDL Community Bancorp, and Subsidiaries Loan Portfolio

					As o	f				
	December 202		Septeml 202		June 202		March 31, 2021		December 31, 2020	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
					(Dollars in tl	10usands)				
Mortgage loans:										
1-4 family residential										
Investor Owned	\$ 317,304		\$ 319,346	24.14%		23.83%	\$ 317,895	25.51%	\$ 319,596	27.27%
Owner-Occupied	96,947	7.33%	97,493	7.37%	98,839	7.24%	99,985	8.02%	98,795	8.43%
Multifamily residential	348,300	26.34%	317,575	24.01%	318,579	23.33%	315,078	25.28%	307,411	26.23%
Nonresidential properties	239,691	18.13%	211,075	15.96%	211,181	15.46%	215,340	17.28%	218,929	18.68%
Construction and land	134,651	10.19%	133,130	10.07%	125,265	9.17%	119,339	<u>9.57</u> %	105,858	9.03%
Total mortgage loans	1,136,893	86.00%	1,078,619	81.55%	1,079,273	79.02%	1,067,637	85.66%	1,050,589	89.64%
Non-mortgage loans:										
Business loans (1)	150,512	11.38%	207,859	15.72%	253,935	18.59%	142,135	11.40%	94,947	8.10%
Consumer loans (2)	34,693	2.62%	36,095	2.73%	32,576	2.39%	36,706	2.94%	26,517	2.26%
Total non-mortgage loans	185,205	14.00%	243,954	18.45%	286,511	20.98%	178,841	14.34%	121,464	10.36%
Total loans, gross	1,322,098	100.00%	1,322,573	100.00%	1,365,784	100.00%	1,246,478	100.00%	1,172,053	100.00%
Net deferred loan origination										
costs	(668)		(4,327)		(6,331)		(512)		1,457	
Allowance for losses on loans	(16,352)		(16,008)		(15,875)		(15,508)		(14,870)	
Loans, net	\$ 1,305,078		\$ 1,302,238		\$ 1,343,578		\$ 1,230,458		\$ 1,158,640	

(1) As of December 31, 2021, September 30, 2021, June 30, 2021, March 31, 2021 and December 31, 2020, business loans include \$136.8 million, \$195.9 million, \$241.5 million, As of December 31, 2021, September 30, 2021, June 30, 2021, March 31, 2021 and December 31, 2020, Consumer Ioans include \$33.9 million, \$35.5 million, \$32.0 million, \$35.9

(2) million and \$25.5 million, respectively, of loans originated by the Bank pursuant to its arrangement with Grain Technologies, LLC.

Ponce Financial Group, Inc., as the successor by merger with PDL Community Bancorp, and Subsidiaries Deposits

					As o	of				
	Decembo 2021		Septemb 202	2	June 202	-	March 31, 2021		December 31, 2020	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
					(Dollars in t	housands)				
Demand (1)	\$ 274,956	22.83%	\$ 297,777	23.85%	\$ 320,404	25.91%	\$ 242,255	21.28%	\$ 189,855	18.44%
Interest-bearing deposits:										
NOW/IOLA accounts	35,280	2.93%	28,025	2.24%	28,996	2.35%	32,235	2.83%	39,296	3.82%
Money market accounts	186,893	15.51%	199,758	15.99%	172,925	13.99%	157,271	13.81%	136,258	13.23%
Reciprocal deposits	143,221	11.89%	147,226	11.79%	151,443	12.25%	137,402	12.07%	131,363	12.76%
Savings accounts	134,887	11.20%	142,851	11.43%	130,430	10.55%	130,211	11.44%	125,820	12.22%
Total NOW, money										
market, reciprocal and										
savings accounts	500,281	41.53%	517,860	41.45%	483,794	39.14%	457,119	40.15%	432,737	42.03%
Certificates of deposit of										
\$250K or more	78,454	6.51%	70,996	5.68%	74,941	6.06%	77,418	6.80%	78,435	7.62%
Brokered certificates of deposit (2)	79,320	6.58%	83,505	6.68%	83,506	6.76%	86,004	7.55%	52,678	5.12%
Listing service deposits (2)	66,411	5.51%	66,340	5.31%	66,518	5.38%	61,133	5.37%	39,476	3.83%
All other certificates of deposit										
less than \$250K	205,294	17.04%	212,783	17.03%	206,998	16.75%	214,617	18.85%	236,398	22.96%
Total certificates of										
deposit	429,479	35.64%	433,624	34.70%	431,963	34.95%	439,172	38.57%	406,987	39.53%
Total interest-bearing deposits	929,760	77.17%	951,484	76.15%	915,757	74.09%	896,291	78.72%	839,724	81.56%
Total deposits	\$1,204,716	100.00%	\$1,249,261	100.00%	\$1,236,161	100.00%	\$1,138,546	100.00%	\$1,029,579	100.00%

(1) Included in demand deposits are deposits related to net PPP funding.

(2) As of December 31, 2021, September 30, 2021, June 30, 2021, March 31, 2021 and December 31, 2020, there were \$29.0 million, \$28.9 million, \$28.9 million, \$28.8 million and \$27.0 million, respectively, in individual listing service deposits amounting to \$250,000 or more. All brokered certificates of deposit individually amounted to less than \$250,000.

Ponce Financial Group, Inc., as the successor by merger with PDL Community Bancorp, and Subsidiaries Nonperforming Assets

	December 31,			ember 31,		une 30,	IV.	larch 31,	December 3		
		2021	_	2021		2021		2021		2020	
Non-accrual loans:				(Dollars	in thousands)					
Mortgage loans:											
1-4 family residential											
Investor owned	\$	3,349	\$	1,669	\$	1,983	\$	2,907	\$	2.808	
Owner occupied	3	1,284	э	1,009	Ф	1,963	Ф	1,585	Ф	2,000	
Multifamily residential		1,204		2,577		955		946		946	
Nonresidential properties		2,163		1,388		1,408		3,761		3,770	
Construction and land		2,103		922		1,400		5,701		3,770	
Non-mortgage loans:		517		922							
Business		_		_		_					
Consumer		_									
Total non-accrual loans (not including non-accruing troubled debt	¢	8,913	¢	7,646	¢	5,939	\$	9,199	¢	8,583	
restructured loans)	\$	0,915	¢	7,040	Þ	5,939	þ	9,199	\$	0,503	
Non-accruing troubled debt restructured loans: Mortgage loans:											
1-4 family residential											
Investor owned	\$	234	\$	238	\$	242	\$	246	\$	24	
Owner occupied	Э	234	Э	238	Э	242	Э	246	Ъ	24	
Multifamily residential		2,196		2,200		2,199		2,195		2,19	
		100		101		659		661		654	
Nonresidential properties Construction and land		100		101		659		001		60	
		_		_		_		_			
Non-mortgage loans: Business											
Consumer		_		_				_		_	
		2,530		2,539		3,100		3,102		3,100	
Total non-accruing troubled debt restructured loans	<u>~</u>		<u>.</u>		<u>+</u>		<u>_</u>		<u>+</u>	,	
Total non-accrual loans	\$	11,443	\$	10,185	\$	9,039	\$	12,301	\$	11,683	
Total non-performing assets	\$	11,443	\$	10,185	\$	9,039	\$	12,301	\$	11,683	
Accruing troubled debt restructured loans:											
Aortgage loans:											
1-4 family residential	\$	2,000	¢	0 101	\$	2.247	¢	2.202	\$	2.270	
Investor owned	\$	3,089	\$	3,121	\$	3,347	\$	3,362	\$	3,378	
Owner occupied		2,374		2,396		2,431		2,466		2,505	
Multifamily residential Nonresidential properties		732		720				750			
		/32		738		755		/50		754	
Construction and land		_		_		_		_			
Non-mortgage loans:											
Business Consumer		_		—		—		_			
	<u>^</u>	C 105	.		<u>_</u>		<u>_</u>	0.550	<u></u>		
Total accruing troubled debt restructured loans	\$	6,195	\$	6,255	<u>\$</u>	6,533	\$	6,578	<u>\$</u>	6,637	
Total non-performing assets and accruing troubled debt restructured loans	\$	17,638	\$	16,440	\$	15,572	\$	18,879	\$	18,320	
Total non-performing loans to total gross loans		0.87%		0.77%		0.66%		0.99%		1.00	
Total non-performing assets to total assets		0.69%		0.65%		0.58%		0.86%		0.8	
Total non-performing assets and accruing troubled debt restructured loans to											
otal assets		1.07%		1.05%		1.01%		1.32%		1.35	

Ponce Financial Group, Inc., as the successor by merger with PDL Community Bancorp, and Subsidiaries Average Balance Sheets

-				F	or the Three Mont	hs Ende	ed December 31	l,		
			2	2021					2020	
	0	Average utstanding Balance	I	nterest	Average Yield/Rate (1)	0	Average utstanding Balance	I	nterest	Average Yield/Rate (1)
					(Dollars i	n thous	ands)			
Interest-earning assets:										
Loans (2)	\$	1,320,635	\$	18,013	5.41%	\$	1,164,323	\$	14,070	4.81%
Securities (3)		113,826		566	1.97%		17,205		154	3.56%
Other (4)		43,346		73	0.67%		47,541		89	0.74%
Total interest-earning assets		1,477,807		18,652	5.01%		1,229,069		14,313	4.63%
Non-interest-earning assets	-	134,798				-	63,771			
Total assets	\$	1,612,605				\$	1,292,840			
Interest-bearing liabilities:										
NOW/IOLA	\$	29,771	\$	16	0.21%	\$	30,752	\$	36	0.47%
Money market		340,334		259	0.30%		247,669		372	0.60%
Savings		137,383		33	0.10%		123,518		39	0.13%
Certificates of deposit		433,571		907	0.83%		391,107		1,422	1.45%
Total deposits		941,059		1,215	0.51%		793,046		1,869	0.94%
Advance payments by borrowers		10,361		1	0.04%		9,168		1	0.04%
Borrowings		118,692		654	2.19%		128,617		769	2.38%
Total interest-bearing liabilities		1,070,112		1,870	0.69%		930,831		2,639	1.13%
Non-interest-bearing liabilities:										
Non-interest-bearing demand		320,074		-			192,542		_	
Other non-interest-bearing liabilities		33,506					8,623			
Total non-interest-bearing liabilities		353,580					201,165			
Total liabilities		1,423,692		1,870			1,131,996		2,639	
Total equity		188,913					160,844			
Total liabilities and total equity	\$	1,612,605			0.69%	\$	1,292,840			1.13%
Net interest income			\$	16,782				\$	11,674	
Net interest rate spread (5)			_		4.32%					3.50%
Net interest-earning assets (6)	\$	407,695				\$	298,238			
Net interest margin (7)					4.51%					3.78%
Average interest-earning assets to interest-bearing liabilities					138.10%					132.04%

(1) Annualized where appropriate.

(2) Loans include loans and mortgage loans held for sale, at fair value.

(3) Securities include available-for-sale securities and held-to-maturity securities.

(4) Includes FHLBNY demand account and FHLBNY stock dividends.

(5) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average rate of interest-bearing liabilities.

(6) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.

(7) Net interest margin represents net interest income divided by average total interest-earning assets.

Ponce Financial Group, Inc., as the successor by merger with PDL Community Bancorp, and Subsidiaries Average Balance Sheets

					For the Years End	ded D	ecember 31,			
			2	2021					2020	
	(Average Dutstanding Balance	I	nterest	Average Yield/Rate	Average Outstanding Balance		Interest		Average Yield/Rate
					(Dollars in	thous	sands)			
Interest-earning assets:										
Loans (1)	\$	1,312,505	\$	65,532	4.99%	\$	1,068,785	\$	52,389	4.90%
Securities (2)		62,908		1,267	2.01%		16,473		515	3.13%
Other (3)		51,156		299	0.58%		53,683		435	0.81%
Total interest-earning assets		1,426,569		67,098	4.70%		1,138,941		53,339	4.68%
Non-interest-earning assets	-	89,152				-	56,415			
Total assets	\$	1,515,721				\$	1,195,356			
Interest-bearing liabilities:										
NOW/IOLA	\$	30,851	\$	109	0.35%	\$	29,792	\$	153	0.51%
Money market		310,611		1,168	0.38%		207,454		1,869	0.90%
Savings		133,244		146	0.11%		118,956		148	0.12%
Certificates of deposit		430,164		4,244	0.99%		379,276		6,576	1.73%
Total deposits		904,870		5,667	0.63%	_	735,478		8,746	1.19%
Advance payments by borrowers		10,106		4	0.04%		8,463		4	0.05%
Borrowings		121,319		2,581	2.13%		121,193		2,619	2.16%
Total interest-bearing liabilities		1,036,295	_	8,252	0.80%	_	865,134	_	11,369	1.31%
Non-interest-bearing liabilities:										
Non-interest-bearing demand		287,008					164,555		_	
Other non-interest-bearing liabilities		17,763					6,603			
Total non-interest-bearing liabilities		304,771					171,158			
Total liabilities		1,341,066		8,252			1,036,292		11,369	
Total equity		174,655					159,064			
Total liabilities and total equity	\$	1,515,721			0.80%	\$	1,195,356			1.31%
Net interest income			\$	58,846				\$	41,970	
Net interest rate spread (4)					3.90%					3.37%
Net interest-earning assets (5)	\$	390,274				\$	273,807			
Net interest margin (6)					4.13%					3.69%
Average interest-earning assets to										
interest-bearing liabilities					137.66%					131.65%

(1) Loans include loans and mortgage loans held for sale, at fair value.

(2) Securities include available-for-sale securities and held-to-maturity securities.

(3) Includes FHLBNY demand account and FHLBNY stock dividends.

(4) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average rate of interest-bearing liabilities.

(5) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.

(6) Net interest margin represents net interest income divided by average total interest-earning assets.

Ponce Financial Group, Inc., as the successor by merger with PDL Community Bancorp, and Subsidiaries Other Data

						As of				
	D	ecember 31, 2021		September 30, 2021		June 30, 2021		March 31, 2021	D	ecember 31, 2020
Other Data										
Common shares issued		18,463,028		18,463,028		18,463,028		18,463,028		18,463,028
Less treasury shares		1,037,041		1,132,086		1,135,086		1,444,776		1,337,059
Common shares outstanding at end of period		17,425,987	_	17,330,942	_	17,327,942	_	17,018,252	_	17,125,969
Book value per share	\$	10.86	\$	10.03	\$	9.92	\$	9.47	\$	9.32
Tangible book value per share	\$	10.86	\$	10.03	\$	9.92	\$	9.47	\$	9.32