# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Date of Report: (Date of earliest event reported): August 5, 2021

## PDL Community Bancorp <br> (Exact name of Registrant as Specified in Its Charter)



Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2. below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:
\(\frac{Title of each class}{\substack{Trading <br>

Symbol(s)}} \cdots\)| Name of each exchange on which registered |
| :---: |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company $\boxtimes$
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

On August 5, 2021, PDL Community Bancorp (the "Company"), the holding company for Ponce Bank and Mortgage World Bankers, Inc., issued a press release announcing its financial results with respect to its second quarter ended June 30, 2021. The Company's press release is included as Exhibit 99.1 to this report.

The information set forth in this Item 2.02 and in the attached Exhibit 99.1 is deemed to be "furnished" and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number
99.1 Press release dated August 5, 2021

104 Cover Page Interactive Data File (embedded within the Inline XBRL)

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PDL Community Bancorp
By: /s/ Carlos P. Naudon
Carlos P. Naudon
President
Chief Executive Officer

## PDL Community Bancorp Announces 2021 Second Quarter Results

New York (August 5, 2021): PDL Community Bancorp (the "Company") (NASDAQ: PDLB), the financial holding company for Ponce Bank (the "Bank") and Mortgage World Bankers, Inc. ("Mortgage World"), reported net income of $\$ 5.9$ million, or $\$ 0.35$ per basic and diluted share, for the second quarter of 2021, compared to net income of $\$ 2.5$ million, or $\$ 0.15$ per basic and diluted share, for the prior quarter and a net loss of $(\$ 571,000)$, or ( $\$ 0.03$ ) per basic and diluted share, for the second quarter of 2020.

## Second Quarter Highlights

- Net interest income of $\$ 13.7$ million for the current quarter increased $\$ 840,000$, or $6.5 \%$, from prior quarter and increased $\$ 4.2$ million, or $44.2 \%$, from same quarter last year.
- Income before income taxes of $\$ 7.8$ million for the current quarter increased $\$ 4.7$ million, or $146.5 \%$, from prior quarter and increased $\$ 8.5$ million from a loss of $(\$ 611,000)$ for the same quarter last year.
- Cost of interest-bearing deposits was $0.67 \%$ for the current quarter, a decrease from $0.77 \%$ for the prior quarter and from $1.27 \%$ for the same quarter last year.
- Net interest margin was $3.84 \%$ for the current quarter, a decrease from $4.00 \%$ for the prior quarter and an increase from $3.45 \%$ for the same quarter last year.
- Net interest rate spread was $3.60 \%$ for the current quarter, a decrease from $3.76 \%$ for the prior quarter and an increase from $3.13 \%$ for the same quarter last year.
- Efficiency ratio was $61.80 \%$ for the current quarter compared to $76.94 \%$ for the prior quarter and $103.37 \%$ for the same quarter last year.
- Non-performing loans of $\$ 9.0$ million decreased $\$ 2.5$ million year-over-year and equates to $0.66 \%$ of total loans receivable as of June 30 , 2021.
- Net loans receivable were $\$ 1.34$ billion at June 30, 2021, an increase of $\$ 184.9$ million, or $16.0 \%$, from December 31, 2020.
- Deposits were $\$ 1.24$ billion at June 30, 2021, an increase of $\$ 206.6$ million, or 20.1\%, from December 31, 2020.


## President and Chief Executive Officer's Comments

Carlos P. Naudon, the Company's President and CEO, noted "We are pleased to have added to the great start we had for 2021; we continue executing well on all fronts. Our deposit growth is well centered on new customer acquisition while lowering our cost of funds; likewise, our loan portfolio expansion continues with little adverse effect on our net interest margin and ALLL. Importantly, our growth in PPP loans, a large but not the sole source of our growth, has had a very positive impact on our communities. GPS, our Salesforce initiative, has begun to tangibly demonstrate its value while we focus on lowering our operating expenses and increasing profitability. On June 15, 2021, Ponce Bank was approved by the United States Department of the Treasury to receive $\$ 1.8$ million in federal Economic Relief Funds for Small Businesses. This is further evidence that we are well positioned to benefit from the rediscovery of the important role MDIs and CDFIs like us have in remediating the disparate effects of the pandemic, and the wealth and financial gaps present, in our communities."

## Executive Chairman's Comments

Steven A. Tsavaris, the Company's Executive Chairman, added "As we cross the first anniversary of our acquisition, we are pleased that Mortgage World continues to contribute to our product expansion and diversification; its integration with Ponce Bank branches will be enhanced by the renovation of our banking facilities.

## Loan Payment Deferrals

Through June 30, 2021, 417 loans aggregating $\$ 385.0$ million had received forbearance, primarily consisting of the deferral of principal, interest, and escrow payments for a period of three months, of which 23 loans have since been paid-off by borrowers as of June 30, 2021. As of June 30 , 2021 , 353 loans aggregating $\$ 318.7$ million were no longer in forbearance and continue performing pursuant to their terms and 41 loans in the amount of $\$ 47.8$ million remained in forbearance as a result of renewed forbearance for a period of three months. Of the 41 loans receiving renewed forbearance, 27 loans, totaling $\$ 23.3$ million are related to one-to-four family residential real estate. All of these loans had been performing in accordance with their contractual obligations prior to the granting of the initial forbearance. The Company actively monitors the business activities of borrowers in forbearance and seeks to determine their capacity to resume payments as contractually obligated upon the termination of the forbearance period. The initial and extended forbearances are short-term modifications made on a good faith basis in response to the COVID-19 pandemic and in furtherance of governmental policies.

## Results of Operations Summary

Net income for the three months ended June 30, 2021 was $\$ 5.9$ million, compared to $\$ 2.5$ million of net income for the three months ended March 31, 2021 and a ( $\$ 571,000$ ) net loss for the three months ended June 30, 2020.

The $\$ 3.5$ million increase in net income for the three months ended June 30, 2021 compared to the three months ended March 31 , 2021 is due to an increase of $\$ 4.4$ million in non-interest income primarily due to an increase of $\$ 3.5$ million, net of expenses, in gain on sale of real property. The increase in net income was also attributable to an increase of $\$ 840,000$ in net interest income, a decrease of $\$ 100,000$ in provision for loan losses, offset by increases of $\$ 1.2$ million in provision for income taxes and $\$ 726,000$ in non-interest expense.

The $\$ 6.5$ million increase in net income for the three months ended June 30, 2021 compared to the three months ended June 30,2020 is due to an increase of $\$ 7.8$ million in non-interest income primarily due to an increase of $\$ 4.2$ million, net of expenses, in gain on sale of real property and $\$ 1.3$ million in income on sale of mortgage loans attributable to Mortgage World. The increase in net income was also attributable to $\$ 4.2$ million in net interest income. The increase in net income was offset by increases of $\$ 3.2$ million in non-interest expense, $\$ 2.0$ million in provision for income taxes, and $\$ 315,000$ in provision for loan losses

Net income for the six months ended June 30, 2021 was $\$ 8.4$ million, compared to a ( $\$ 1.8$ million) net loss for the six months ended June 30, 2020. The change from the six months ended June 30,2020 is primarily due to an $\$ 11.0$ million increase in non-interest income primarily due to $\$ 4.8$ million, net of expenses, in gain on sale of real property, $\$ 2.8$ million in income on sale of mortgage loans and $\$ 1.5$ million in income from loan originations attributable to Mortgage World. The increase in net income was also attributable to a $\$ 7.2$ million increase in net interest income and a decrease of $\$ 145,000$ in provision for loan losses. The increase in net income was offset by increases of $\$ 5.3$ million in non-interest expense and $\$ 2.9$ million in provision for income taxes.

Net interest income for the three months ended June 30 , 2021 was $\$ 13.7$ million, an increase of $\$ 840,000$, or $6.5 \%$, compared to the three months ended March 31, 2021 and an increase of $\$ 4.2$ million, or $44.2 \%$, compared to the three months ended June 30,2020 . The increase of $\$ 840,000$ in net interest income compared to the three months ended March 31, 2021 was attributable to an increase of $\$ 667,000$ in interest and dividend income and a decrease of $\$ 173,000$ in interest expense. The increase of $\$ 4.2$ million in net interest income for the three months ended June 30, 2021 compared to three months ended June 30, 2020 was attributable to an increase of $\$ 3.5$ million in interest and dividend income and a decrease of $\$ 760,000$ in interest expense.

Net interest income for the six months ended June 30, 2021 was $\$ 26.6$ million, an increase of $\$ 7.2$ million, or $36.9 \%$, compared to the six months ended June 30, 2020. The increase in net interest income was attributable to an increase of $\$ 5.6$ million in interest and dividend income and a decrease of $\$ 1.6$ million in interest expense.

Net interest margin was $3.84 \%$ for the three months ended June 30, 2021, a decrease of 16 basis points from $4.00 \%$ for the three months ended March 31, 2021 and an increase of 39 basis points from $3.45 \%$ for the three months ended June 30, 2020

Net interest rate spread decreased by 16 basis points to $3.60 \%$ for the three months ended June 30, 2021 from 3.76\% for the three months ended March 31, 2021 and increased by 47 basis points from $3.13 \%$ for the three months ended June 30, 2020. The decrease in the net interest rate spread for the three months ended March 31, 2021 was primarily due to a decrease in the average yields on interest-earning assets of 27 basis points to $4.43 \%$ for the three months ended June 30, 2021 from 4.70\% for the three months ended March 31, 2021, offset by a decrease on the average rates on interest-bearing liabilities of 11 basis points to $0.83 \%$ for the three months ended June 30,2021 from $0.94 \%$ for the three months ended March 31, 2021. The increase in the net interest rate spread for the three months ended June 30, 2021 compared to the three months ended June 30, 2020 was primarily due to a decrease on the average rates on interest-bearing liabilities of 53 basis points to $0.83 \%$ for the three months ended June 30, 2021 from $1.36 \%$ for the three months ended June 30 , 2020, offset by a slight decrease in the average yields on interest-earning assets of 6 basis points to $4.43 \%$ for the three months ended June 30 , 2021 from 4.49\% for the three months ended June 30, 2020.

Non-interest income increased $\$ 4.4$ million to $\$ 8.3$ million for the three months ended June 30, 2021 from $\$ 3.9$ million for the three months ended March 31, 2021 and increased $\$ 7.8$ million from $\$ 574,000$ for the three months ended June 30, 2020.

The increase in non-interest income for the three months ended June 30, 2021 compared to the three months ended March 31 , 2021 was primarily due to increases of $\$ 3.5$ million, net of expenses, from gain on the sale of real property recognized in the second quarter of $2021, \$ 432,000$ in loan origination fees, $\$ 425,000$ in other non-interest income and $\$ 207,000$ in brokerage commissions, offset by a decrease of $\$ 220,000$ in income on sale of mortgage loans attributable to Mortgage World operations.

The increase in non-interest income for the three months ended June 30, 2021 compared to the three months ended June 30, 2020 was primarily due to increases of $\$ 4.2$ million, net of expenses, from gain on the sale of real property, $\$ 1.3$ million in income on sale of mortgage loans, $\$ 971,000$ in loan origination fees, $\$ 418,000$ in other non-interest income, $\$ 408,000$ in brokerage commissions, $\$ 285,000$ in late and prepayment charges and $\$ 221,000$ service charges and fees.

Non-interest income increased $\$ 11.0$ million to $\$ 12.2$ million for the six months ended June 30, 2021 from $\$ 1.2$ million for the six months ended June 30 , 2020. The increase in non-interest income for the six months ended June 30, 2021 compared to the six months ended June 30 , 2020 was primarily due to increases of $\$ 4.8$ million, net of expenses, from gain on the sale of real property, $\$ 2.8$ million on sale of mortgage loans and $\$ 1.5$ million in loan originations attributable to Mortgage World. Other increases in non-interest income are $\$ 600,000$ in other non-interest income, $\$ 581,000$ in brokerage commissions, $\$ 410,000$ in late and prepayment charges and $\$ 302,000$ in service charges and fees.

Non-interest expense increased $\$ 726,000$, or $5.6 \%$, to $\$ 13.6$ million for the three months ended June 30,2021 , from $\$ 12.9$ million for the three months ended March 31, 2021 and increased \$3.2 million from \$10.4 million for the three months ended June 30, 2020.

The increase in non-interest expense for the three months ended June 30, 2021, compared to the three months ended March 31 , 2021 was attributable to increases of $\$ 1.6$ million in professional fees, primarily attributable to an increase of $\$ 1.0$ million in consulting expenses related to a third-party service provider that provided loan origination services related to the PPP loans, $\$ 204,000$ in occupancy and equipment, $\$ 142,000$ in direct loan expenses, and $\$ 139,000$ in data processing expenses, offset by a decrease of $\$ 1.5$ million in compensation and benefits, which was specifically related to the allocable portion of employee expenses related to the origination of PPP loans, netted against PPP loan origination fees received from the SBA.

The increase in non-interest expense for the three months ended June 30, 2021, compared to the three months ended June 30 , 2020 primarily reflects increases of $\$ 1.6$ million in professional fees, primarily attributable to an increase of $\$ 1.2$ million in consulting expenses related to a third-party service provider that provided loan origination services related to PPP loans, $\$ 952,000$ in direct loan expenses, $\$ 561,000$ in occupancy and equipment, and $\$ 237,000$ in data processing expenses, offset by a decrease of $\$ 433,000$ in compensation and benefits, which was specifically related to the allocable portion of employee expenses related to the origination of PPP loans, netted against PPP loan origination fees received from the SBA.

Non-interest expense increased $\$ 5.3$ million, or $24.9 \%$, to $\$ 26.6$ million for the six months ended June 30 , 2021 , compared to $\$ 21.3$ million for the six months ended June 30, 2020. The increase in non-interest expense for the six months ended June 30, 2021, compared to the six months ended June 30 , 2020 was attributable to increases of $\$ 1.7$ million in direct loan expenses, $\$ 1.2$ million in occupancy and equipment, $\$ 1.2$ million in professional fees, primarily due to an increase in consulting expenses related to a third-party service provider that provided loan origination services related to PPP loans, $\$ 364,000$ in data processing expenses and $\$ 511,000$ in other operating expenses.

## Balance Sheet Summary

Total assets increased $\$ 192.4$ million, or $14.2 \%$, to $\$ 1.55$ billion at June 30, 2021 from $\$ 1.36$ billion at December 31, 2020. The increase in total assets is attributable to increases of $\$ 184.9$ million in net loans receivable, including $\$ 156.2$ million increases in PPP loans, $\$ 31.0$ million in available-for-sale securities, $\$ 2.0$ million in premises and equipment, net, $\$ 1.7$ million in accrued interest receivable and $\$ 837,000$ in deferred taxes. The increase in total assets was reduced by decreases of $\$ 20.1$ million in mortgage loans held for sale, at fair value, $\$ 6.0$ million in cash and cash equivalents, $\$ 1.8$ million in other assets, and \$270,000 in FHLBNY stock.

Total liabilities increased $\$ 180.0$ million, or $15.1 \%$, to $\$ 1.38$ billion at June 30 , 2021 from $\$ 1.20$ billion at December 31, 2020. The increase in total liabilities was mainly attributable to increases of $\$ 206.6$ million in deposits and $\$ 663,000$ in advance payments by borrowers for taxes and insurance, offset by decreases of $\$ 16.9$ million in warehouse lines of credit, $\$ 8.0$ million in advances from FHLBNY and $\$ 1.6$ million in other liabilities.

Total stockholders' equity increased $\$ 12.4$ million, or $7.8 \%$, to $\$ 171.9$ million at June 30,2021 from $\$ 159.5$ million at December 31 , 2020. The $\$ 12.4$ million increase in stockholders' equity was mainly attributable to $\$ 8.4$ million in net income, $\$ 3.1$ million in net treasury stock activity, $\$ 704,000$ related to restricted stock units and stock options, $\$ 298,000$ related to the Company's Employee Stock Ownership Plan offset by $\$ 176,000$ related to unrealized loss on available-for-sale securities.

As of June 30, 2021, the Company had repurchased a total of $1,670,619$ shares under the repurchase programs at a weighted average price of $\$ 13.22$ per share, of which $1,135,086$ were reported as treasury stock. Of the $1,670,619$ shares repurchased, 186,960 shares have been used for grants awarded to directors, executive officers and non-executive officers under the Company's 2018 Long-Term Incentive Plan pursuant to restricted stock units which vested on December 4, 2020 and 2019. Of these 186,960 shares, 166 shares were retained to satisfy a recipient's taxes and other withholding obligations and these shares remain as part of treasury stock. In addition, 348,739 shares were sold to Banc of America Strategic Investments Corporation in a privately negotiated transaction.

## About PDL Community Bancorp

PDL Community Bancorp is the financial holding company for Ponce Bank and Mortgage World Bankers, Inc. Ponce Bank is a federally chartered stock savings association. Ponce Bank is designated a Minority Depository Institution, a Community Development Financial Institution, and a certified Small Business Administration lender. Ponce Bank’s business primarily consists of taking
deposits from the general public and to a lesser extent from alternative funding sources and investing those deposits, together with funds generated from operations and borrowings, in mortgage loans, consisting of 1-4 family residences (investor-owned and owner-occupied), multifamily residences, nonresidential properties and construction and land, and, to a lesser extent, in business and consumer loans. Ponce Bank also invests in securities, which consist of U.S. Government and federal agency securities and securities issued by government-sponsored or government-owned enterprises as well as mortgage-backed securities, corporate bonds and obligations, and Federal Home Loan Bank stock. Mortgage World Bankers, Inc. is a mortgage lender operating in five states and is subject to the regulation and examination of the New York State Department of Financial Services. As a Federal Housing Administration ("FHA")-approved Title II lender, Mortgage World Bankers, Inc. originates and sells to investors single family mortgage loans guaranteed by the FHA, as well as conventional mortgages.

## Forward Looking Statements

Certain statements herein constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act and are intended to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements may be identified by words such as "believes," "will," "would," "expects," "project," "may," "could," "developments," "strategic," "launching," "opportunities," "anticipates," "estimates," "intends," "plans," "targets" and similar expressions. These statements are based upon the current beliefs and expectations of the Company's management and are subject to significant risks and uncertainties. Actual results may differ materially from those set forth in the forward-looking statements as a result of numerous factors. Factors that could cause such differences to exist include, but are not limited to, adverse conditions in the capital and debt markets and the impact of such conditions on the Company's business activities; changes in interest rates; competitive pressures from other financial institutions; the effects of general economic conditions on a national basis or in the local markets in which the Company operates, including changes that adversely affect borrowers' ability to service and repay the Company's loans; the anticipated impact of the COVID-19 pandemic and the Company's attempts at mitigation; changes in the value of securities in the Company's investment portfolio; changes in loan default and charge-off rates; fluctuations in real estate values; the adequacy of loan loss reserves; decreases in deposit levels necessitating increased borrowing to fund loans and investments; operational risks including, but not limited to, cybersecurity, fraud and natural disasters; changes in government regulation; changes in accounting standards and practices; the risk that intangibles recorded in the Company's financial statements will become impaired; demand for loans in the Company's market area; the Company's ability to attract and maintain deposits; risks related to the implementation of acquisitions, dispositions, and restructurings; the risk that the Company may not be successful in the implementation of its business strategy; changes in assumptions used in making such forward-looking statements and the risk factors described in the Annual Report on Form 10-K and Quarterly Reports on Form 10-Q as filed with the Securities and Exchange Commission (the "SEC"), which are available at the SEC's website, www.sec.gov. Should one or more of these risks materialize or should underlying beliefs or assumptions prove incorrect, PDL Community Bancorp's actual results could differ materially from those discussed. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this release. The Company disclaims any obligation to publicly update or revise any forward-looking statements to reflect changes in underlying assumptions or factors, new information, future events or other changes, except as may be required by applicable law or regulation.

PDL Community Bancorp and Subsidiaries

## Consolidated Statements of Financial Condition

## (Dollars in thousands, except for share data)

|  | As of |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2021 |  | $\begin{gathered} \hline \text { March 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2020 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2020 \end{gathered}$ |  | June 30, 2020 |  |
| ASSETS |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks: |  |  |  |  |  |  |  |  |  |  |
| Cash | \$ | 32,541 | \$ | 13,551 | \$ | 26,936 | \$ | 14,302 | \$ | 15,875 |
| Interest-bearing deposits in banks |  | 33,551 |  | 76,571 |  | 45,142 |  | 61,790 |  | 60,756 |
| Total cash and cash equivalents |  | 66,092 |  | 90,122 |  | 72,078 |  | 76,092 |  | 76,631 |
| Available-for-sale securities, at fair value |  | 48,536 |  | 30,929 |  | 17,498 |  | 14,512 |  | 13,800 |
| Held-to-maturity securities, at amortized cost |  | 1,720 |  | 1,732 |  | 1,743 |  | - |  | - |
| Placement with banks |  | 2,739 |  | 2,739 |  | 2,739 |  | 2,739 |  | - |
| Mortgage loans held for sale, at fair value |  | 15,308 |  | 13,725 |  | 35,406 |  | 13,100 |  | 1,030 |
| Loans receivable, net |  | 1,343,578 |  | 1,230,458 |  | 1,158,640 |  | 1,108,956 |  | 1,072,417 |
| Accrued interest receivable |  | 13,134 |  | 12,547 |  | 11,396 |  | 9,995 |  | 7,677 |
| Premises and equipment, net |  | 34,057 |  | 33,625 |  | 32,045 |  | 32,113 |  | 32,102 |
| Federal Home Loan Bank of New York stock (FHLBNY), at cost |  | 6,156 |  | 6,057 |  | 6,426 |  | 6,414 |  | 6,422 |
| Deferred tax assets |  | 5,493 |  | 4,569 |  | 4,656 |  | 3,586 |  | 4,328 |
| Other assets |  | 10,837 |  | 7,204 |  | 12,604 |  | 9,844 |  | 5,824 |
| Total assets | \$ | 1,547,650 | \$ | 1,433,707 | \$ | 1,355,231 | \$ | 1,277,351 | \$ | 1,220,231 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 1,236,161 | \$ | 1,138,546 | \$ | 1,029,579 | \$ | 973,244 | \$ | 936,219 |
| Accrued interest payable |  | 55 |  | 66 |  | 60 |  | 58 |  | 48 |
| Advance payments by borrowers for taxes and insurance |  | 7,682 |  | 9,264 |  | 7,019 |  | 7,739 |  | 6,007 |
| Advances from the FHLBNY and others |  | 109,255 |  | 109,255 |  | 117,255 |  | 117,283 |  | 117,284 |
| Warehouse lines of credit |  | 13,084 |  | 11,664 |  | 29,961 |  | 9,065 |  | - |
| Mortgage loan fundings payable |  | 743 |  | 676 |  | 1,483 |  | 1,457 |  | - |
| Other liabilities |  | 8,780 |  | 3,032 |  | 10,330 |  | 10,131 |  | 5,674 |
| Total liabilities |  | 1,375,760 |  | 1,272,503 |  | 1,195,687 |  | 1,118,977 |  | 1,065,232 |
| Commitments and contingencies |  |  |  |  |  |  |  |  |  |  |
| Stockholders' Equity: |  |  |  |  |  |  |  |  |  |  |
| Preferred stock, $\$ 0.01$ par value; $10,000,000$ shares authorized |  | - |  | - |  | - |  | - |  | - |
| Common stock, \$0.01 par value; 50,000,000 shares authorized |  | 185 |  | 185 |  | 185 |  | 185 |  | 185 |
| Treasury stock, at cost |  | $(15,069)$ |  | $(19,285)$ |  | $(18,114)$ |  | $(18,281)$ |  | $(17,172)$ |
| Additional paid-in-capital |  | 85,956 |  | 85,470 |  | 85,105 |  | 85,817 |  | 85,481 |
| Retained earnings |  | 105,925 |  | 99,993 |  | 97,541 |  | 95,913 |  | 91,904 |
| Accumulated other comprehensive income |  | (41) |  | 28 |  | 135 |  | 168 |  | 150 |
| Unearned compensation - ESOP |  | $(5,066)$ |  | $(5,187)$ |  | $(5,308)$ |  | $(5,428)$ |  | $(5,549)$ |
| Total stockholders' equity |  | 171,890 |  | 161,204 |  | 159,544 |  | 158,374 |  | 154,999 |
| Total liabilities and stockholders' equity | \$ | 1,547,650 | \$ | 1,433,707 | \$ | 1,355,231 | \$ | 1,277,351 | \$ | 1,220,231 |

PDL Community Bancorp and Subsidiaries

## Consolidated Statements of Operations

## (Dollars in thousands, except per share data)

|  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

PDL Community Bancorp and Subsidiaries

## Consolidated Statements of Operations

## (Dollars in thousands, except per share data)

Six Months Ended June 30,

|  | Six Months Ended June 30, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2021 |  | 2020 |  | Variance \$ |  | Variance \% |
|  | (Dollars in thousands, except share and per share data) |  |  |  |  |  |  |
| Interest and dividend income: |  |  |  |  |  |  |  |
| Interest on loans receivable | \$ | 30,528 | \$ | 24,944 | \$ | 5,584 | 22.39\% |
| Interest on deposits due from banks |  | 4 |  | 69 |  | (65) | (94.20\%) |
| Interest and dividend on securities and FHLBNY stock |  | 489 |  | 410 |  | 79 | 19.27\% |
| Total interest and dividend income |  | 31,021 |  | 25,423 |  | 5,598 | 22.02\% |
| Interest expense: |  |  |  |  |  |  |  |
| Interest on certificates of deposit |  | 2,327 |  | 3,557 |  | $(1,230)$ | (34.58\%) |
| Interest on other deposits |  | 764 |  | 1,226 |  | (462) | (37.68\%) |
| Interest on borrowings |  | 1,306 |  | 1,195 |  | 111 | 9.29\% |
| Total interest expense |  | 4,397 |  | 5,978 |  | (1,581) | (26.45\%) |
| Net interest income |  | 26,624 |  | 19,445 |  | 7,179 | 36.92\% |
| Provision for loan losses |  | 1,272 |  | 1,417 |  | (145) | (10.23\%) |
| Net interest income after provision for loan losses |  | 25,352 |  | 18,028 |  | 7,324 | 40.63\% |
| Non-interest income: |  |  |  |  |  |  |  |
| Service charges and fees |  | 695 |  | 393 |  | 302 | 76.84\% |
| Brokerage commissions |  | 653 |  | 72 |  | 581 | * |
| Late and prepayment charges |  | 542 |  | 132 |  | 410 | 310.61\% |
| Income on sale of mortgage loans |  | 2,796 |  | - |  | 2,796 | -\% |
| Loan origination |  | 1,510 |  | - |  | 1,510 | -\% |
| Gain on sale of real property |  | 4,839 |  | - |  | 4,839 | -\% |
| Other |  | 1,199 |  | 599 |  | 600 | 100.17\% |
| Total non-interest income |  | 12,234 |  | 1,196 |  | 11,038 | * |
| Non-interest expense: |  |  |  |  |  |  |  |
| Compensation and benefits |  | 9,876 |  | 9,653 |  | 223 | 2.31\% |
| Occupancy and equipment |  | 5,472 |  | 4,294 |  | 1,178 | 27.43\% |
| Data processing expenses |  | 1,327 |  | 963 |  | 364 | 37.80\% |
| Direct loan expenses |  | 2,160 |  | 411 |  | 1,749 | 425.55\% |
| Insurance and surety bond premiums |  | 289 |  | 249 |  | 40 | 16.06\% |
| Office supplies, telephone and postage |  | 876 |  | 628 |  | 248 | 39.49\% |
| Professional fees |  | 4,164 |  | 2,963 |  | 1,201 | 40.53\% |
| Marketing and promotional expenses |  | 86 |  | 379 |  | (293) | (77.31\%) |
| Directors fees |  | 138 |  | 138 |  | - | -\% |
| Regulatory dues |  | 180 |  | 102 |  | 78 | 76.47\% |
| Other operating expenses |  | 1,988 |  | 1,477 |  | 511 | 34.60\% |
| Total non-interest expense |  | 26,556 |  | 21,257 |  | 5,299 | 24.93\% |
| Income (loss) before income taxes |  | 11,030 |  | $(2,033)$ |  | 13,063 | * |
| Provision (benefit) for income taxes |  | 2,646 |  | (249) |  | 2,895 | * |
| Net income (loss) | \$ | 8,384 | \$ | $(1,784)$ | \$ | 10,168 | * |
| Earnings (loss) per share: |  |  |  |  |  |  |  |
| Basic | \$ | 0.50 | \$ | (0.11) |  | N/A | N/A |
| Diluted | \$ | 0.50 | \$ | (0.11) |  | N/A | N/A |
| Weighted average shares outstanding: |  |  |  |  |  |  |  |
| Basic |  | 16,643,138 |  | 761,993 |  | N/A | N/A |
| Diluted |  | 16,661,423 |  | 761,993 |  | N/A | N/A |

[^0]
## PDL Community Bancorp and Subsidiaries

## Key Metrics

|  | At or for the Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June 30, } \\ 2021 \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2020 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2020 \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2020 \\ \hline \end{gathered}$ |
| Performance Ratios: |  |  |  |  |  |
| Return on average assets (1) | 1.59\% | 0.72\% | 0.50\% | 1.28\% | (0.20\%) |
| Return on average equity (1) | 13.95\% | 6.16\% | 4.03\% | 9.95\% | (1.47\%) |
| Net interest rate spread (1) (2) | 3.60\% | 3.76\% | 3.50\% | 3.33\% | 3.13\% |
| Net interest margin (1) (3) | 3.84\% | 4.00\% | 3.78\% | 3.65\% | 3.45\% |
| Non-interest expense to average assets (1) | 3.65\% | 3.82\% | 4.29\% | 3.95\% | 3.57\% |
| Efficiency ratio (4) | 61.80\% | 76.94\% | 84.71\% | 68.09\% | 103.37\% |
| Average interest-earning assets to average interest- bearing liabilities | 140.13\% | 133.25\% | 132.04\% | 134.35\% | 130.72\% |
| Average equity to average assets | 11.37\% | 11.77\% | 12.44\% | 12.90\% | 13.30\% |
| Capital Ratios: |  |  |  |  |  |
| Total capital to risk weighted assets (bank only) | 16.08\% | 15.80\% | 15.95\% | 16.93\% | 17.52\% |
| Tier 1 capital to risk weighted assets (bank only) | 14.83\% | 14.54\% | 14.70\% | 15.68\% | 16.26\% |
| Common equity Tier 1 capital to risk-weighted assets (bank only) | 14.83\% | 14.54\% | 14.70\% | 15.68\% | 16.26\% |
| Tier 1 capital to average assets (bank only) | 10.22\% | 10.78\% | 11.19\% | 11.46\% | 11.63\% |
| Asset Quality Ratios: |  |  |  |  |  |
| Allowance for loan losses as a percentage of total loans | 1.16\% | 1.24\% | 1.27\% | 1.28\% | 1.27\% |
| Allowance for loan losses as a percentage of nonperforming loans | 175.63\% | 126.07\% | 127.28\% | 131.00\% | 118.89\% |
| Net (charge-offs) recoveries to average outstanding loans (1) | (0.07\%) | (0.02\%) | 0.03\% | 0.00\% | 0.01\% |
| Non-performing loans as a percentage of total gross loans | 0.66\% | 0.99\% | 1.00\% | 0.98\% | 1.08\% |
| Non-performing loans as a percentage of total assets | 0.58\% | 0.86\% | 0.86\% | 0.86\% | 0.95\% |
| Total non-performing assets as a percentage of total assets | 0.58\% | 0.86\% | 0.86\% | 0.86\% | 0.95\% |
| Total non-performing assets, accruing loans past due 90 days or more, and accruing troubled debt restructured loans as a percentage of total assets | 1.01\% | 1.32\% | 1.35\% | 1.36\% | 1.51\% |
| Other: |  |  |  |  |  |
| Number of offices (5) | 19 | 20 | 20 | 20 | 14 |
| Number of full-time equivalent employees (6) | 231 | 236 | 227 | 230 | 179 |

(1) Annualized where appropriate.
(2) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average rate of interest-bearing liabilities.
(3) Net interest margin represents net interest income divided by average total interest-earning assets.
(4) Efficiency ratio represents noninterest expense divided by the sum of net interest income and noninterest income.
(5) Number of offices included 5 offices for the three months ended June 30, 2021, and included 6 offices for the three months ended March 31, 2021, December 31, 2020 and September 30, 2020 due to the acquisition of Mortgage World.
(6) Subsequent to July 10, 2020, number of full-time equivalent employees includes full-time equivalent employees related to Mortgage World.

PDL Community Bancorp and Subsidiaries

## Loan Portfolio

|  | As of |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June 30, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2020 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \hline \text { September 30, } \\ 2020 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \hline \text { June 30, } \\ 2020 \\ \hline \end{gathered}$ |  |  |
|  | Amount | Percent | Amount | Percent |  | Amount | Percent |  | Amount | Percent |  | Amount | Percent |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 family residential |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investor Owned | \$ 325,409 | 23.82\% | \$ 317,895 | 25.51\% | \$ | 319,596 | 27.27\% | \$ | 320,438 | 28.55\% | \$ | 317,055 | 29.25\% |
| Owner-Occupied | 98,839 | 7.24\% | 99,985 | 8.02\% |  | 98,795 | 8.43\% |  | 93,340 | 8.31\% |  | 91,345 | 8.43\% |
| Multifamily residential | 318,579 | 23.33\% | 315,078 | 25.28\% |  | 307,411 | 26.23\% |  | 284,775 | 25.37\% |  | 274,641 | 25.34\% |
| Nonresidential properties | 211,181 | 15.46\% | 215,340 | 17.28\% |  | 218,929 | 18.68\% |  | 217,771 | 19.40\% |  | 209,068 | 19.29\% |
| Construction and land | 125,265 | 9.17\% | 119,339 | 9.57\% |  | 105,858 | 9.03\% |  | 99,721 | 8.88\% |  | 96,841 | 8.93\% |
| Total mortgage loans | 1,079,273 | 79.02\% | 1,067,637 | 85.66\% |  | 1,050,589 | 89.64\% |  | 1,016,045 | 90.52\% |  | 988,950 | 91.24\% |
| Non-mortgage loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business loans (1) | 253,935 | 18.59\% | 142,135 | 11.40\% |  | 94,947 | 8.10\% |  | 96,700 | 8.61\% |  | 93,394 | 8.62\% |
| Consumer loans (2) | 32,576 | 2.39\% | 36,706 | 2.94\% |  | 26,517 | 2.26\% |  | 9,806 | 0.87\% |  | 1,578 | 0.14\% |
| Total non-mortgage loans | 286,511 | 20.98\% | 178,841 | 14.34\% |  | 121,464 | 10.36\% |  | 106,506 | 9.48\% |  | 94,972 | 8.76\% |
| Total loans, gross | 1,365,784 | 100.00\% | 1,246,478 | 100.00 $\%$ |  | 1,172,053 | 100.00\% |  | 1,122,551 | 100.00\% |  | 1,083,922 | 100.00\% |
| Net deferred loan origination costs | $(6,331)$ |  | (512) |  |  | 1,457 |  |  | 786 |  |  | 2,256 |  |
| Allowance for losses on loans | $(15,875)$ |  | $(15,508)$ |  |  | $(14,870)$ |  |  | $(14,381)$ |  |  | $(13,761)$ |  |
| Loans, net | \$ 1,343,578 |  | \$ 1,230,458 |  |  | 1,158,640 |  |  | $\xrightarrow{1,108,956}$ |  |  | 1,072,417 |  |

(1) As of June 30, 2021, March 31, 2021, December 31, 2020, September 30, 2020 and June 30, 2020, business loans include $\$ 241.5$ million, $\$ 132.5$ million, $\$ 85.3$ million, $\$ 86.2$ million and $\$ 83.6$ million, respectively, of PPP loans.
(2) As of June 30, 2021, March 31, 2021, December 31, 2020 and September 30, 2020, consumer loans include $\$ 32.0$ million, $\$ 35.9$ million, $\$ 25.5$ million and $\$ 8.7$ million, respectively, of loans originated by the Bank pursuant to its arrangement with Grain Technologies, LLC.

PDL Community Bancorp and Subsidiaries

## Deposits

|  | As of |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2021 |  | $\begin{gathered} \text { March 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2020 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2020 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2020 \end{gathered}$ |  |
|  | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Demand (1) | \$ 320,404 | 25.91\% | \$ 242,255 | 21.28\% | \$ 189,855 | 18.44\% | \$ 186,328 | 19.15\% | \$ 192,429 | 20.55\% |
| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| NOW/IOLA accounts | 28,996 | 2.35\% | 32,235 | 2.83\% | 39,296 | 3.82\% | 29,618 | 3.04\% | 26,477 | 2.83\% |
| Money market accounts | 172,925 | 13.99\% | 157,271 | 13.81\% | 136,258 | 13.23\% | 148,877 | 15.30\% | 125,631 | 13.42\% |
| Reciprocal deposits | 151,443 | 12.25\% | 137,402 | 12.07\% | 131,363 | 12.76\% | 108,367 | 11.13\% | 96,915 | 10.35\% |
| Savings accounts | 130,430 | 10.55\% | 130,211 | 11.44\% | 125,820 | 12.22\% | 120,883 | 12.42\% | 119,277 | 12.74\% |
| Total NOW, money market, reciprocal and savings accounts | 483,794 | 39.14\% | 457,119 | 40.15\% | 432,737 | 42.03\% | 407,745 | 41.89\% | 368,300 | 39.34\% |
| Certificates of deposit of $\$ 250 \mathrm{~K}$ or more | 74,941 | 6.06\% | 77,418 | 6.80\% | 78,435 | 7.62\% | 80,403 | 8.26\% | 81,786 | 8.74\% |
| Brokered certificates of deposit (2) | 83,506 | 6.76\% | 86,004 | 7.55\% | 52,678 | 5.12\% | 55,878 | 5.74\% | 55,878 | 5.97\% |
| Listing service deposits (2) | 66,518 | 5.38\% | 61,133 | 5.37\% | 39,476 | 3.83\% | 49,342 | 5.07\% | 54,370 | 5.81\% |
| All other certificates of deposit less than $\$ 250 \mathrm{~K}$ | 206,998 | 16.75\% | 214,617 | 18.85\% | 236,398 | 22.96\% | 193,548 | 19.89\% | 183,456 | 19.59\% |
| Total certificates of deposit | 431,963 | 34.95\% | 439,172 | 38.57\% | 406,987 | 39.53\% | 379,171 | 38.96\% | 375,490 | 40.11\% |
| Total interest-bearing deposits | 915,757 | 74.09\% | 896,291 | 78.72\% | 839,724 | 81.56\% | 786,916 | 80.85\% | 743,790 | 79.45\% |
| Total deposits | \$ 1,236,161 | 100.00\% | \$ 1,138,546 | 100.00\% | \$ 1,029,579 | 100.00\% | $\underline{\text { \$973,244 }}$ | 100.00\% | $\underline{\underline{\$ 936,219}}$ | 100.00\% |

(1) As of June 30, 2021, March 31, 2021, December 31, 2020, September 30, 2020 and June 30, 2020, included in demand deposits are deposits related to net PPP funding.
(2) As of June 30, 2021, March 31, 2021, December 31, 2020, September 30, 2020, and June 30, 2020 there were $\$ 28.9$ million, $\$ 28.8$ million, $\$ 27.0$ million, $\$ 26.9$ million and $\$ 26.8$ million in individual listing service deposits amounting to $\$ 250,000$ or more. All brokered certificates of deposit individually amounted to less than $\$ 250,000$.

## PDL Community Bancorp and Subsidiaries

## Nonperforming Assets

|  | ths Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June 30, } \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2020 \\ \hline \end{gathered}$ |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Non-accrual loans: |  |  |  |  |  |  |  |  |  |  |
| Mortgage loans: |  |  |  |  |  |  |  |  |  |  |
| 1-4 family residential |  |  |  |  |  |  |  |  |  |  |
| Investor owned | \$ | 1,983 | \$ | 2,907 | \$ | 2,808 | \$ | 2,750 | \$ | 2,767 |
| Owner occupied |  | 1,593 |  | 1,585 |  | 1,053 |  | 1,075 |  | 1,327 |
| Multifamily residential |  | 955 |  | 946 |  | 946 |  | 210 |  | - |
| Nonresidential properties |  | 1,408 |  | 3,761 |  | 3,776 |  | 3,830 |  | 4,355 |
| Construction and land |  | - |  | - |  | - |  | - |  | - |
| Non-mortgage loans: |  |  |  |  |  |  |  |  |  |  |
| Business |  | - |  | - |  | - |  | - |  | - |
| Consumer |  | - |  | - |  | - |  | - |  | - |
| Total non-accrual loans (not including non-accruing troubled debt restructured loans) | \$ | 5,939 | \$ | 9,199 | \$ | 8,583 | \$ | 7,865 | \$ | 8,449 |
|  |  |  |  |  |  |  |  |  |  |  |
| Non-accruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| Mortgage loans: |  |  |  |  |  |  |  |  |  |  |
| 1-4 family residential |  |  |  |  |  |  |  |  |  |  |
| Investor owned | \$ | 242 | \$ | 246 | \$ | 249 | \$ | 267 | \$ | 272 |
| Owner occupied |  | 2,199 |  | 2,195 |  | 2,197 |  | 2,191 |  | 2,198 |
| Multifamily residential |  | - |  | - |  | - |  | - |  | - |
| Nonresidential properties |  | 659 |  | 661 |  | 654 |  | 655 |  | 656 |
| Construction and land |  | - |  | - |  | - |  | - |  | - |
| Non-mortgage loans: |  |  |  |  |  |  |  |  |  |  |
| Business |  | - |  | - |  | - |  | - |  | - |
| Consumer |  | - |  | - |  | - |  | - |  | - |
| Total non-accruing troubled debt restructured loans |  | 3,100 |  | 3,102 |  | 3,100 |  | 3,113 |  | 3,126 |
| Total non-accrual loans | \$ | 9,039 | \$ | 12,301 | \$ | 11,683 | \$ | 10,978 | \$ | 11,575 |
| Total non-performing assets | \$ | 9,039 | \$ | 12,301 | \$ | 11,683 | \$ | 10,978 | \$ | 11,575 |


| Accruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage loans: |  |  |  |  |  |  |  |  |  |  |
| 1-4 family residential |  |  |  |  |  |  |  |  |  |  |
| Investor owned | \$ | 3,347 | \$ | 3,362 | \$ | 3,378 | \$ | 3,396 | \$ | 3,730 |
| Owner occupied |  | 2,431 |  | 2,466 |  | 2,505 |  | 2,177 |  | 2,348 |
| Multifamily residential |  | - |  | - |  | - |  | - |  | - |
| Nonresidential properties |  | 755 |  | 750 |  | 754 |  | 759 |  | 762 |
| Construction and land |  | - |  | - |  | - |  | - |  | - |
| Non-mortgage loans: |  |  |  |  |  |  |  |  |  |  |
| Business |  | - |  | - |  | - |  | - |  | - |
| Consumer |  | - |  | - |  | - |  | - |  | - |
| Total accruing troubled debt restructured loans | \$ | 6,533 | \$ | 6,578 | \$ | 6,637 | \$ | 6,332 | \$ | 6,840 |
| Total non-performing assets and accruing troubled debt restructured loans | \$ | 15,572 | \$ | 18,879 | \$ | 18,320 | \$ | 17,310 | \$ | 18,415 |
| Total non-performing loans to total gross loans |  | 0.66\% |  | 0.99\% |  | 1.00\% |  | 0.98\% |  | 1.08\% |
| Total non-performing assets to total assets |  | 0.58\% |  | 0.86\% |  | 0.86\% |  | 0.86\% |  | 0.95\% |
| Total non-performing assets and accruing troubled debt restructured loans to total assets |  | 1.01\% |  | 1.32\% |  | 1.35\% |  | 1.36\% |  | 1.51\% |

PDL Community Bancorp and Subsidiaries

## Average Balance Sheets

|  | For the Three Months Ended June 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2021 |  |  |  |  | 2020 |  |  |  |  |
|  | Average Outstanding Balance |  | Interest |  | Average <br> Yield/Rate (1) | Average Outstanding Balance |  | Interest |  | Average <br> Yield/Rate (1) |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Loans (2) | \$ | 1,332,808 | \$ | 15,603 | 4.70\% | \$ | 1,024,019 | \$ | 12,162 | 4.78\% |
| Securities (3) |  | 41,218 |  | 170 | 1.65\% |  | 16,750 |  | 146 | 3.50\% |
| Other (4) |  | 60,439 |  | 71 | 0.47\% |  | 68,900 |  | 85 | 0.50\% |
| Total interest-earning assets |  | 1,434,465 |  | 15,844 | 4.43\% |  | 1,109,669 |  | 12,393 | 4.49\% |
| Non-interest-earning assets |  | 66,240 |  |  |  |  | 65,829 |  |  |  |
| Total assets | \$ | 1,500,705 |  |  |  | \$ | 1,175,498 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| NOW/IOLA | \$ | 30,370 | \$ | 32 | 0.42\% | \$ | 29,692 | \$ | 38 | 0.51\% |
| Money market |  | 300,326 |  | 311 | 0.42\% |  | 196,707 |  | 458 | 0.94\% |
| Savings |  | 131,397 |  | 38 | 0.12\% |  | 117,166 |  | 37 | 0.13\% |
| Certificates of deposit |  | 431,324 |  | 1,108 | 1.03\% |  | 375,708 |  | 1,730 | 1.85\% |
| Total deposits |  | 893,417 |  | 1,489 | 0.67\% |  | 719,273 |  | 2,263 | 1.27\% |
| Advance payments by borrowers |  | 11,086 |  | 1 | 0.04\% |  | 8,947 |  | 1 | 0.04\% |
| Borrowings |  | 119,162 |  | 622 | 2.09\% |  | 120,647 |  | 608 | 2.03\% |
| Total interest-bearing liabilities |  | 1,023,665 |  | 2,112 | 0.83\% |  | 848,867 |  | 2,872 | 1.36\% |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Non-interest-bearing demand |  | 293,626 |  | - |  |  | 165,161 |  | - |  |
| Other non-interest-bearing liabilities |  | 12,848 |  | - |  |  | 5,165 |  | - |  |
| Total non-interest-bearing liabilities |  | 306,474 |  | - |  |  | 170,326 |  | - |  |
| Total liabilities |  | 1,330,139 |  | 2,112 |  |  | 1,019,193 |  | 2,872 |  |
| Total equity |  | 170,566 |  |  |  |  | 156,305 |  |  |  |
| Total liabilities and total equity | \$ | $\underline{\text { 1,500,705 }}$ |  |  | 0.83\% | \$ | $\underline{\text { 1,175,498 }}$ |  |  | 1.36\% |
| Net interest income |  |  | \$ | 13,732 |  |  |  | \$ | $\underline{9,521}$ |  |
| Net interest rate spread (5) |  |  |  |  | 3.60\% |  |  |  |  | 3.13\% |
| Net interest-earning assets (6) | \$ | $\underline{410,800}$ |  |  |  | \$ | $\underline{260,802}$ |  |  |  |
| Net interest margin (7) |  |  |  |  | 3.84\% |  |  |  |  | 3.45\% |
| Average interest-earning assets to interest-bearing liabilities |  |  |  |  | 140.13\% |  |  |  |  | 130.72\% |

(1) Annualized where appropriate.
(2) Loans include loans and mortgage loans held for sale, at fair value.
(3) Securities include available-for-sale securities and held-to-maturity securities.
(4) Includes FHLBNY demand account and FHLBNY stock dividends.
(5) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average rate of interest-bearing liabilities.
(6) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.
(7) Net interest margin represents net interest income divided by average total interest-earning assets.

PDL Community Bancorp and Subsidiaries

## Average Balance Sheets

|  | For the Six Months Ended June 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2021 |  |  |  |  | 2020 |  |  |  |  |
|  | Average Outstanding Balance |  | Interest |  | Average <br> Yield/Rate(1) | Average Outstanding Balance |  | Interest |  | Average Yield/Rate (1) |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Loans (2) | \$ | 1,286,226 | \$ | 30,528 | 4.79\% | \$ | 999,758 | \$ | 24,944 | 5.02\% |
| Securities (3) |  | 31,919 |  | 346 | 2.19\% |  | 17,484 |  | 229 | 2.63\% |
| Other (4) |  | 53,548 |  | 147 | 0.55\% |  | 53,560 |  | 250 | 0.93\% |
| Total interest-earning assets |  | 1,371,693 |  | 31,021 | 4.56\% |  | 1,070,802 |  | 25,423 | 4.77\% |
| Non-interest-earning assets |  | 65,102 |  |  |  |  | 51,647 |  |  |  |
| Total assets | \$ | 1,436,795 |  |  |  | \$ | 1,122,449 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| NOW/IOLA | \$ | 31,720 | \$ | 70 | 0.45\% | \$ | 29,359 | \$ | 77 | 0.53\% |
| Money market |  | 288,779 |  | 615 | 0.43\% |  | 178,589 |  | 1,075 | 1.21\% |
| Savings |  | 129,191 |  | 77 | 0.12\% |  | 115,438 |  | 72 | 0.13\% |
| Certificates of deposit |  | 418,722 |  | 2,327 | 1.12\% |  | 377,431 |  | 3,557 | 1.90\% |
| Total deposits |  | 868,412 |  | 3,089 | 0.72\% |  | 700,817 |  | 4,781 | 1.37\% |
| Advance payments by borrowers |  | 9,999 |  | 2 | 0.04\% |  | 8,464 |  | 2 | 0.05\% |
| Borrowings |  | 124,429 |  | 1,306 | 2.12\% |  | 114,643 |  | 1,195 | 2.10\% |
| Total interest-bearing liabilities |  | 1,002,840 |  | 4,397 | 0.88\% |  | 823,924 |  | 5,978 | 1.46\% |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Non-interest-bearing demand |  | 254,588 |  | - |  |  | 136,903 |  | - |  |
| Other non-interest-bearing liabilities |  | 13,297 |  | - |  |  | 4,065 |  | - |  |
| Total non-interest-bearing liabilities |  | 267,885 |  | - |  |  | 140,968 |  | - |  |
| Total liabilities |  | 1,270,725 |  | 4,397 |  |  | 964,892 |  | 5,978 |  |
| Total equity |  | 166,070 |  |  |  |  | 157,557 |  |  |  |
| Total liabilities and total equity | \$ | 1,436,795 |  |  | 0.88\% | \$ | 1,122,449 |  |  | 1.46\% |
| Net interest income |  |  | \$ | 26,624 |  |  |  | \$ | 19,445 |  |
| Net interest rate spread (5) |  |  |  |  | 3.68\% |  |  |  |  | 3.31\% |
| Net interest-earning assets (6) | \$ | $\underline{368,853}$ |  |  |  | \$ | 246,878 |  |  |  |
| Net interest margin (7) |  |  |  |  | 3.91\% |  |  |  |  | 3.65\% |
| Average interest-earning assets to |  |  |  |  |  |  |  |  |  |  |
| interest-bearing liabilities |  |  |  |  | 136.78\% |  |  |  |  | 129.96\% |

(1) Annualized where appropriate.
(2) Loans include loans and mortgage loans held for sale, at fair value.
(3) Securities include available-for-sale securities and held-to-maturity securities
(4) Includes FHLBNY demand account and FHLBNY stock dividends.
(5) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average rate of interest-bearing liabilities.
(6) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.
(7) Net interest margin represents net interest income divided by average total interest-earning assets.

PDL Community Bancorp and Subsidiaries
Other Data

|  | As of |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June 30, } \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2020 \end{gathered}$ |  | September 30,2020 |  | $\begin{gathered} \hline \text { June 30, } \\ 2020 \\ \hline \end{gathered}$ |  |
|  | (Dollars in thousands, except share and per share data) |  |  |  |  |  |  |  |  |  |
| Other Data |  |  |  |  |  |  |  |  |  |  |
| Common shares issued |  | 18,463,028 |  | 18,463,028 |  | 18,463,028 |  | 18,463,028 |  | 18,463,028 |
| Less treasury shares |  | 1,135,086 |  | 1,444,776 |  | 1,337,059 |  | 1,346,679 |  | 1,228,737 |
| Common shares outstanding at end of period |  | $\underline{\text { 17,327,942 }}$ |  | $\underline{\text { 17,018,252 }}$ |  | $\underline{\text { 17,125,969 }}$ |  | $\underline{17,116,349}$ |  | 17,234,291 |
|  |  |  |  |  |  |  |  |  |  |  |
| Book value per share |  | 9.92 | \$ | 9.47 | \$ | 9.32 | \$ | 9.25 | \$ | 8.99 |
| Tangible book value per share |  | 9.92 | \$ | 9.47 | \$ | 9.32 | \$ | 9.25 | \$ | 8.99 |


[^0]:    *Exceeds 500\%

