# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

## FORM 8-K

## CURRENT REPORT

## Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: (Date of earliest event reported): March 20, 2019

## PDL Community Bancorp <br> (Exact name of Registrant as Specified in Its Charter)

| Federal <br> (State or Other Jurisdiction <br> of Incorporation) | $001-38224$ <br> (Commission File Number) | $82-2857928$ <br> (IRS Employer <br> Identification No.) |
| :---: | :---: | :---: |
| 2244 Westchester Avenue |  |  |
| Bronx, NY | 10462 <br> (Zip Code) |  |

Registrant's Telephone Number, Including Area Code: (718) 931-9000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2. below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company 区
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

On March 20, 2019, PDL Community Bancorp (the "Company"), the holding company for Ponce Bank, issued a press release announcing its financial results for the year ended December 31, 2018. The Company's press release is included as Exhibit 99.1 to this report.

The information set forth in this Item 2.02 and in the attached Exhibit 99.1 is deemed to be "furnished" and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended ( the "Exchange Act"), or otherwise subject to the liabilities of that Section.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number Description
99.1 Press release dated March 20, 2019

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PDL Community Bancorp
By: /s/ Carlos P. Naudon

# Carlos P. Naudon 

President
Chief Executive Officer

## PDL Community Bancorp Announces Results for the Year Ended December 31, 2018

New York (March 20, 2019): PDL Community Bancorp (the "Company") (NASDAQ: PDLB), the holding company for Ponce Bank (the "Bank"), reported net income of $\$ 2.7$ million for the year ended December 31, 2018 compared to a net loss of $\$ 4.4$ million for the year ended December 31, 2017. The Company was formed on September 29, 2017 in conjunction with the reorganization of Ponce De Leon Federal Bank, Ponce Bank’s predecessor, into a twotier mutual holding company structure with the Company as the mid-tier stock form holding company. Accordingly, the Company's financial results for periods prior to September 30, 2017 are solely those of Ponce Bank. The Company's results of operations for 2017 include a one-time pre-tax contribution by the Company of 609,279 shares of common stock, valued at $\$ 6.1$ million, and $\$ 200,000$ in cash, to establish The Ponce De Leon Foundation (the "Foundation").

The Company reported net income of $\$ 635,000$ for the quarter ended December 31, 2018 compared to a net loss of $\$ 2.9$ million for the same period in 2017 . Basic and diluted earnings per share for the three months ended December 31, 2018 were both $\$ 0.04$.

Carlos P. Naudon, President and CEO, remarked that "we are deriving significant benefits from continuing to focus on organic growth while investing in enhancing our customers' experiences." Executive Chairman Steven A. Tsavaris noted that "our investments leading up to becoming a public company have contributed to a reduction in the growth of the costs of being a public company."

## Net Interest Income

Net interest income was $\$ 36.7$ million for the year ended December 31, 2018, up $\$ 4.5$ million, or $13.9 \%$, from $\$ 32.2$ million for the year ended December 31, 2017. The increase in net interest income for the year ended December 31, 2018 compared to the year ended December 31, 2017 reflects a $\$ 7.2$ million, or $18.4 \%$, increase in total interest and dividend income offset by an increase of $\$ 2.7$ million, or $39.9 \%$, in total interest expense. The increase in interest and dividend income is primarily due to growth in the investor-owned one-to-four family, multifamily, nonresidential, and construction and land loans that provided an increase in average outstanding loans of $\$ 131.5$ million, or $17.9 \%$, for the year ended December 31, 2018 compared to the same period in 2017. The net interest rate spread and net interest margin was $3.57 \%$ and $3.92 \%$, respectively, for the year ended December 31, 2018 compared to $3.76 \%$ and $4.02 \%$, respectively, for the same period in 2017. The average yield on loans decreased to $5.18 \%$ for the year ended December 31, 2018 from $5.19 \%$ for the same period in 2017. The increase in interest expense is due to an increase in average interest-bearing liabilities of $\$ 81.5$ million, or $13.3 \%$, for the year ended December 31, 2018 compared to the same period in 2017. The cost of interest-bearing liabilities increased to $1.36 \%$ for the year ended December 31 , 2018 from $1.11 \%$ for the same period in 2017.

Net interest income was $\$ 9.6$ million for the quarter ended December 31, 2018, up $\$ 1.1$ million, or $13.3 \%$, from $\$ 8.5$ million for the quarter ended December 31, 2017. The increase in net interest income for the quarter ended December 31, 2018 compared to the same period in 2017 reflects a $\$ 2.0$ million, or $19.4 \%$, increase in total interest and dividend income offset by an increase of $\$ 869,000$, or $47.0 \%$, in total interest expense. The increase in interest and dividend income is primarily due to growth in the investor-owned one-to-four family, multifamily, nonresidential, and construction and land loans, that provided an increase in average outstanding loans of $\$ 108.7$ million, or $13.5 \%$, for the quarter ended December 31 , 2018 compared to the same period in 2017 . The net interest rate spread and net interest margin was $3.52 \%$ and $3.90 \%$, respectively, for the quarter ended December 31, 2018 compared to $3.58 \%$ and $3.88 \%$, respectively, for the same period in 2017. The average yield on loans increased to $5.21 \%$ for the quarter ended December 31 , 2018 from $4.96 \%$ for the same period in 2017. The increase in interest expense is due to an increase in average interest-bearing liabilities of $\$ 90.0$ million, or $14.1 \%$, for the quarter ended December 31, 2018 compared to the same period in 2017. The cost of interest-bearing liabilities increased to $1.48 \%$ for the quarter ended December 31, 2018 from $1.15 \%$ for the same period in 2017.

## Noninterest Income

Noninterest income was $\$ 2.9$ million for the year ended December 31, 2018, down $\$ 166,000$, or $5.4 \%$, from $\$ 3.1$ million for the same period in 2017 . The decrease is mainly attributed to a decrease in late fees and prepayment charges related to mortgage loans of $\$ 204,000$, a decrease in service charges and brokerage commission of \$78,000, offset by an increase in other fees of \$116,000.

Noninterest income was $\$ 815,000$ for the quarter ended December 31, 2018, up $\$ 121,000$, or $17.4 \%$, from $\$ 694,000$ for the same period in 2017 . The increase is mainly attributed to an increase in late fees and prepayment charges related to mortgage loans of $\$ 71,000$ and other fees of $\$ 43,000$.

## Noninterest Expense

Noninterest expense was $\$ 34.6$ million for the year ended December 31, 2018, down $\$ 2.0$ million, or $5.5 \%$, from $\$ 36.6$ million for the same period in 2017. The decrease is mainly attributed to the absence of a one-time pre-tax contribution by the Company in 2017 of 609,279 shares of common stock, valued at $\$ 6.1$ million, and $\$ 200,000$ in cash, in connection with the establishment of the Foundation. This decrease was partially offset by increases in professional fees of $\$ 2.1$ million, compensation and benefits of $\$ 830,000$, occupancy expense of $\$ 848,000$, and office supplies, telephone and postage of $\$ 206,000$.

Noninterest expense was $\$ 9.1$ million for the quarter ended December 31 , 2018, up $\$ 338,000$, or $3.9 \%$, from $\$ 8.8$ million for the same period in 2017. The increase is mainly attributed to increases in professional fees of $\$ 603,000$ and occupancy expenses of $\$ 291,000$, which was offset by a decrease in compensation and benefits of $\$ 733,000$.

## Asset Quality

Nonperforming assets decreased to $\$ 6.8$ million, or $0.64 \%$ of total assets at December 31, 2018 from $\$ 11.4$ million, or $1.23 \%$, of total assets at December 31, 2017. The decrease is mainly attributable to a decrease in nonaccruals of $\$ 4.6$ million which includes a decrease of $\$ 2.2$ million in owner-occupied one-tofour family residences.

Provision for loan losses was $\$ 215,000$ for the quarter ended December 31, 2018, compared to $\$ 1.2$ million for the same period in 2017. Provision for loan losses was $\$ 1.2$ million for the year ended December 31, 2018, compared to $\$ 1.7$ million for the same period in 2017. The allowance for loan losses was $\$ 12.7$ million, or $1.36 \%$, of total loans at December 31, 2018, compared to $\$ 11.1$ million, or $1.37 \%$, of total loans at December 31, 2017. Net recoveries totaled $\$ 78,000$ for the quarter ended December 31, 2018, compared to net charge-offs of $\$ 1.3$ million for the same period in 2017. Net recoveries totaled $\$ 339,000$ for the year ended December 31, 2018, or $0.04 \%$, of average loans outstanding, compared to net charge offs of $\$ 850,000$ for the year ended December 31,2017 , or $0.12 \%$, of average loans outstanding.

## Balance Sheet

Total assets increased $\$ 134.4$ million, or $14.5 \%$, to $\$ 1.1$ billion at December 31, 2018 from $\$ 925.5$ million at December 31, 2017. Net loans increased $\$ 119.8$ million, or $15.0 \%$, to $\$ 918.5$ million at December 31, 2018 from $\$ 798.7$ million at December 31, 2017. The increase in loans was primarily attributed to an increase of $\$ 126.1$ million in mortgage loans in the investor-owned one-to-four family residential, multifamily, nonresidential, and construction and land and $\$ 2.8$ million increase in business loans. The increase was offset by a decrease of $\$ 8.1$ million in owner-occupied one-to-four family residential loans.

Total deposits increased $\$ 95.8$ million, or $13.4 \%$, to $\$ 809.8$ million at December 31, 2018 from $\$ 714.0$ million at December 31, 2017. The increase in deposits was primarily attributed to increases in certificates of deposits of $\$ 14.0$ million, in demand deposits of $\$ 12.9$ million, and in money market deposits of $\$ 69.7$ million.

Total stockholders' equity was $\$ 169.2$ million at December 31, 2018 compared to $\$ 164.8$ million at December 31, 2017. The Company and the Bank exceeded all regulatory capital requirements to be deemed well-capitalized at December 31, 2018. The Bank's total capital to risk-weighted asset ratio was $19.39 \%$, the tier 1 capital to risk-weighted assets ratio and the common equity tier 1 capital ratio were both $18.14 \%$, the tier 1 capital to total assets ratio was $13.66 \%$ at December 31, 2018 compared to $20.73 \%, 19.48 \%$, and $14.67 \%$ at December 31, 2017, respectively.

## About PDL Community Bancorp

PDL Community Bancorp is the holding company for Ponce Bank. The Bank's business primarily consists of taking deposits from the general public and investing those deposits, together with funds generated from operations and borrowings, in mortgage loans, consisting of one-to-four family residences (investor-owned and owner-occupied), multifamily residences, nonresidential properties and construction and land, and, to a lesser extent, in business and consumer loans. The Bank also invests in securities, which have historically consisted of U.S. Government and federal agency securities and securities issued by government-sponsored or -owned enterprises, as well as, mortgage-backed securities and Federal Home Loan Bank stock. The Bank offers a variety of deposit accounts, including demand, savings, money market and certificates of deposit.

## Forward Looking Statements

Certain statements herein constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act and are intended to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements may be identified by words such as "believes," "will," "would," "expects," "project," "may," "could," "developments," "strategic," "launching," "opportunities," "anticipates," "estimates," "intends," "plans," "targets" and similar expressions. These statements are based upon the current beliefs and expectations of the Company's management and are subject to significant risks and uncertainties. Actual results may differ materially from those set forth in the forward-looking statements as a result of numerous factors. Factors that could cause such differences to exist include, but are not limited to, adverse conditions in the capital and debt markets and the impact of such conditions on the Company's business activities; changes in interest rates; competitive pressures from other financial institutions; the effects of general economic conditions on a national basis or in the local markets in which the Company operates, including changes that adversely affect borrowers' ability to service and repay the Company's loans; changes in the value of securities in the Company's investment portfolio; changes in loan default and charge-off rates; fluctuations in real estate values; the adequacy of loan loss reserves; decreases in deposit levels necessitating increased borrowing to fund loans and investments; operational risks including, but not limited to, cybersecurity, fraud and natural disasters; changes in government regulation; changes in accounting standards and practices; the risk that intangibles recorded in the Company's financial statements will become impaired; demand for loans in the Company's market area; the Company's ability to attract and maintain deposits; risks related to the implementation of acquisitions, dispositions, and restructurings; the risk that the Company may not be successful in the implementation of its business strategy; changes in assumptions used in making such forward-looking statements and the risk factors described in the prospectus and Quarterly Reports on Form 10-Q as filed with the Securities and Exchange Commission (the "SEC"), which are available at the SEC's website, www.sec.gov. Should one or more of these risks materialize or should underlying beliefs or assumptions prove incorrect, PDL Community Bancorp's actual results could differ materially from those discussed. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this release. The Company disclaims any obligation to publicly update or revise any forward-looking statements to reflect changes in underlying assumptions or factors, new information, future events or other changes, except as may be required by applicable law or regulation.

|  | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2018 \\ \hline \end{gathered}$ |  | June 30,$2018$ |  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks: |  |  |  |  |  |  |  |  |  |  |
| Cash | \$ | 45,225 | \$ | 5,494 | \$ | 7,088 | \$ | 6,570 | \$ | 24,746 |
| Interest-bearing deposits in banks |  | 24,553 |  | 16,895 |  | 42,094 |  | 52,409 |  | 34,978 |
| Total cash and cash equivalents |  | 69,778 |  | 22,389 |  | 49,182 |  | 58,979 |  | 59,724 |
| Available-for-sale securities, at fair value |  | 27,144 |  | 24,177 |  | 28,144 |  | 28,422 |  | 28,897 |
| Loans receivable, net of allowance for loan losses |  | 918,509 |  | 893,884 |  | 850,426 |  | 823,014 |  | 798,703 |
| Accrued interest receivable |  | 3,795 |  | 3,609 |  | 3,350 |  | 3,202 |  | 3,335 |
| Premises and equipment, net |  | 31,135 |  | 29,293 |  | 28,366 |  | 27,684 |  | 27,172 |
| Federal Home Loan Bank Stock (FHLB), at cost |  | 2,915 |  | 2,621 |  | 2,617 |  | 1,673 |  | 1,511 |
| Deferred tax assets |  | 3,811 |  | 4,118 |  | 3,805 |  | 3,801 |  | 3,909 |
| Other assets |  | 2,814 |  | 2,620 |  | 2,923 |  | 2,848 |  | 2,271 |
| Total assets | \$ | 1,059,901 | \$ | 982,711 | \$ | 968,813 | \$ | 949,623 | \$ | 925,522 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 809,758 | \$ | 764,792 | \$ | 753,255 | \$ | 752,267 | \$ | 713,985 |
| Accrued interest payable |  | 63 |  | 75 |  | 141 |  | 61 |  | 42 |
| Advance payments by borrowers for taxes and insurance |  | 6,037 |  | 7,219 |  | 5,491 |  | 6,999 |  | 5,025 |
| Advances and borrowings |  | 69,404 |  | 37,775 |  | 37,775 |  | 20,000 |  | 36,400 |
| Other liabilities |  | 5,467 |  | 5,706 |  | 5,573 |  | 4,582 |  | 5,285 |
| Total liabilities |  | 890,729 |  | 815,567 |  | 802,235 |  | 783,909 |  | 760,737 |
| Commitments and contingencies |  | - |  | - |  | - |  | - |  | - |
| Stockholders' Equity: |  |  |  |  |  |  |  |  |  |  |
| Preferred stock, \$0.01 par value; 10,000,000 shares authorized, none issued |  | - |  | - |  | - |  | - |  | - |
| Common stock, $\$ 0.01$ par value; $50,000,000$ shares authorized; $18,463,028$ shares issued and outstanding at December 31, 2018 |  | 185 |  | 185 |  | 185 |  | 185 |  | 185 |
| Additional paid-in-capital |  | 84,581 |  | 84,557 |  | 84,488 |  | 84,419 |  | 84,351 |
| Retained earnings |  | 98,813 |  | 96,896 |  | 96,495 |  | 95,796 |  | 94,855 |
| Accumulated other comprehensive loss |  | $(8,135)$ |  | $(8,101)$ |  | $(8,076)$ |  | $(8,052)$ |  | $(7,851)$ |
| Unearned Employee Stock Ownership Plan (ESOP) shares |  | $(6,272)$ |  | $(6,393)$ |  | $(6,514)$ |  | $(6,634)$ |  | $(6,755)$ |
| Total stockholders' equity |  | 169,172 |  | 167,144 |  | 166,578 |  | 165,714 |  | 164,785 |
| Total liabilities and stockholders' equity | \$ | 1,059,901 | S | 982,711 | \$ | $\underline{\text { 968,813 }}$ | \$ | 949,623 | \$ | 925,522 |

PDL Community Bancorp and Subsidiaries
Consolidated Statements of Income (Loss)
(Dollars in thousands, except per share data)

|  | For the Quarters Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2017 \end{gathered}$ |  |
| Interest and dividend income: |  |  |  |  |  |  |  |  |  |  |
| Interest on loans receivable | \$ | 12,026 | \$ | 11,483 | \$ | 11,053 | \$ | 10,386 | \$ | 10,106 |
| Interest and dividends on investment securities and FHLB stock |  | 300 |  | 254 |  | 330 |  | 324 |  | 221 |
| Total interest and dividend income |  | 12,326 |  | 11,737 |  | 11,383 |  | 10,710 |  | 10,327 |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |
| Interest on certificates of deposit |  | 2,078 |  | 1,942 |  | 1,847 |  | 1,750 |  | 1,599 |
| Interest on other deposits |  | 320 |  | 272 |  | 199 |  | 185 |  | 168 |
| Interest on borrowings |  | 321 |  | 276 |  | 204 |  | 98 |  | 83 |
| Total interest expense |  | 2,719 |  | 2,490 |  | 2,250 |  | 2,033 |  | 1,850 |
| Net interest income |  | 9,607 |  | 9,247 |  | 9,133 |  | 8,677 |  | 8,477 |
| Provision for loan losses |  | 215 |  | 602 |  | 337 |  | 94 |  | 1,219 |
| Net interest income after provision for loan losses |  | 9,392 |  | 8,645 |  | 8,796 |  | 8,583 |  | 7,258 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Service charges and fees |  | 217 |  | 191 |  | 214 |  | 223 |  | 224 |
| Brokerage commissions |  | 108 |  | 286 |  | 42 |  | 96 |  | 94 |
| Late and prepayment charges |  | 278 |  | 65 |  | 52 |  | 211 |  | 207 |
| Other |  | 212 |  | 172 |  | 216 |  | 355 |  | 169 |
| Total noninterest income |  | 815 |  | 714 |  | 524 |  | 885 |  | 694 |
| Noninterest expense: |  |  |  |  |  |  |  |  |  |  |
| Compensation and benefits |  | 4,371 |  | 4,547 |  | 4,563 |  | 4,458 |  | 5,104 |
| Occupancy expense |  | 1,879 |  | 1,585 |  | 1,717 |  | 1,491 |  | 1,588 |
| Data processing expenses |  | 357 |  | 342 |  | 300 |  | 408 |  | 293 |
| Direct loan expenses |  | 217 |  | 265 |  | 152 |  | 155 |  | 171 |
| Insurance and surety bond premiums |  | 94 |  | 87 |  | 99 |  | 89 |  | 64 |
| Office supplies, telephone and postage |  | 349 |  | 308 |  | 352 |  | 300 |  | 317 |
| FDIC deposit insurance assessment |  | 70 |  | 68 |  | 66 |  | 68 |  | 4 |
| Charitable foundation contributions |  | - |  | - |  | - |  | - |  | - |
| Professional fees |  | 1,025 |  | 978 |  | 529 |  | 623 |  | 422 |
| Directors fees |  | 69 |  | 69 |  | 70 |  | 69 |  | 71 |
| Marketing and promotional expenses |  | 68 |  | 40 |  | 55 |  | 52 |  | 79 |
| Regulatory dues |  | 60 |  | 63 |  | 58 |  | 56 |  | 18 |
| Other operating expenses |  | 515 |  | 417 |  | 494 |  | 490 |  | 605 |
| Total noninterest expense |  | 9,074 |  | 8,769 |  | 8,455 |  | 8,259 |  | 8,736 |
| Income (loss) before income taxes |  | 1,133 |  | 590 |  | 865 |  | 1,209 |  | (784) |
| Provision for income taxes |  | 498 |  | 188 |  | 166 |  | 268 |  | 2,081 |
| Net income (loss) | \$ | 635 | \$ | 402 | \$ | 699 | S | 941 | \$ | $(2,865)$ |
| Earnings per share: |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.04 | \$ | 0.02 | \$ | 0.04 | \$ | 0.05 | \$ | (0.16) |
| Diluted | \$ | 0.04 | \$ | 0.02 | \$ | 0.04 | \$ | 0.05 | \$ | (0.16) |

PDL Community Bancorp and Subsidiaries

## Consolidated Statements of Income (Loss)

(Dollars in thousands, except per share data)

|  | For the Years Ended December 31, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2018 |  | 2017 |  | Variance \$ |  | Variance \% |
| Interest and dividend income: |  |  |  |  |  |  |  |
| Interest on loans receivable | \$ | 44,948 | \$ | 38,172 | \$ | 6,776 | 17.75\% |
| Interest and dividends on investment securities and FHLB stock |  | 1,208 |  | 817 |  | 391 | 47.86\% |
| Total interest and dividend income |  | 46,156 |  | 38,989 |  | 7,167 | 18.38\% |
| Interest expense: |  |  |  |  |  |  |  |
| Interest on certificates of deposit |  | 7,617 |  | 5,917 |  | 1,700 | 28.73\% |
| Interest on other deposits |  | 974 |  | 656 |  | 318 | 48.48\% |
| Interest on borrowings |  | 899 |  | 210 |  | 689 | 328.10\% |
| Total interest expense |  | 9,490 |  | 6,783 |  | 2,707 | 39.91\% |
| Net interest income |  | 36,666 |  | 32,206 |  | 4,460 | 13.85\% |
| Provision for loan losses (recovery) |  | 1,249 |  | 1,716 |  | (467) | (27.21\%) |
| Net interest income after provision for loan losses |  | 35,417 |  | 30,490 |  | 4,927 | 16.16\% |
| Noninterest income: |  |  |  |  |  |  |  |
| Service charges and fees |  | 845 |  | 909 |  | (64) | (7.04\%) |
| Brokerage commissions |  | 533 |  | 547 |  | (14) | (2.56\%) |
| Late and prepayment charges |  | 606 |  | 810 |  | (204) | (25.19\%) |
| Other |  | 954 |  | 838 |  | 116 | 13.84\% |
| Total noninterest income |  | 2,938 |  | 3,104 |  | (166) | (5.35\%) |
| Noninterest expense: |  |  |  |  |  |  |  |
| Compensation and benefits |  | 17,939 |  | 17,109 |  | 830 | 4.85\% |
| Occupancy expense |  | 6,673 |  | 5,825 |  | 848 | 14.56\% |
| Data processing expenses |  | 1,408 |  | 1,470 |  | (62) | (4.22\%) |
| Direct loan expenses |  | 788 |  | 739 |  | 49 | 6.63\% |
| Insurance and surety bond premiums |  | 369 |  | 269 |  | 100 | 37.17\% |
| Office supplies, telephone and postage |  | 1,309 |  | 1,103 |  | 206 | 18.68\% |
| FDIC deposit insurance assessment |  | 272 |  | 250 |  | 22 | 8.80\% |
| Charitable foundation contributions |  | - |  | 6,293 |  | $(6,293)$ | 100.00\% |
| Professional fees |  | 3,154 |  | 1,060 |  | 2,094 | 197.55\% |
| Directors fees |  | 277 |  | 289 |  | (12) | (4.15\%) |
| Marketing and promotional expenses |  | 215 |  | 308 |  | (93) | (30.19\%) |
| Regulatory dues |  | 238 |  | 262 |  | (24) | (9.16\%) |
| Other operating expenses |  | 1,915 |  | 1,580 |  | 335 | 21.20\% |
| Total noninterest expense |  | 34,557 |  | 36,557 |  | $(2,000)$ | (5.47\%) |
| Income (loss) before income taxes |  | 3,798 |  | $(2,963)$ |  | 6,761 | (228.18\%) |
| Provision for income taxes |  | 1,121 |  | 1,424 |  | (303) | (21.28\%) |
| Net income (loss) | \$ | 2,677 | \$ | $(4,387)$ | \$ | 7,064 | (161.02\%) |
| Earnings per share: |  |  |  |  |  |  |  |
| Basic | \$ | 0.15 | \$ | (0.16) |  | N/A | N/A |
| Diluted | \$ | 0.15 | \$ | (0.16) |  | N/A | N/A |

## PDL Community Bancorp and Subsidiaries

## Key Metrics

|  | At or For the Years Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2018 | 2017 | 2016 | 2015 | 2014 |
| Performance Ratios: |  |  |  |  |  |
| Return on average assets | 0.28\% | (0.51\%) | 0.20\% | 0.35\% | 0.35\% |
| Return on average equity | 1.60\% | (3.52\%) | 1.53\% | 2.76\% | 2.80\% |
| Net interest rate spread (1) | 3.57\% | 3.76\% | 3.82\% | 3.96\% | 4.26\% |
| Net interest margin (2) | 3.92\% | 4.02\% | 4.02\% | 4.14\% | 4.42\% |
| Noninterest expense to average assets | 3.56\% | 4.28\% | 3.84\% | 3.67\% | 3.59\% |
| Efficiency ratio (3) | 87.26\% | 103.53\% | 92.15\% | 86.23\% | 79.34\% |
| Average interest-earning assets to average interest- bearing liabilities | 134.52\% | 130.35\% | 123.84\% | 121.66\% | 119.27\% |
| Average equity to average assets | 17.26\% | 14.58\% | 12.81\% | 12.78\% | 12.58\% |
| Capital Ratios: |  |  |  |  |  |
| Total capital to risk weighted assets (bank only) | 19.39\% | 20.73\% | 19.21\% | 20.72\% | 20.32\% |
| Tier 1 capital to risk weighted assets (bank only) | 18.14\% | 19.48\% | 17.96\% | 19.46\% | 19.06\% |
| Common equity Tier 1 capital to risk-weighted assets (bank only) | 18.14\% | 19.48\% | 17.96\% | 19.46\% | N/A |
| Tier 1 capital to average assets (bank only) | 13.66\% | 14.67\% | 13.32\% | 13.67\% | 13.46\% |
| Asset Quality Ratios: |  |  |  |  |  |
| Allowance for loan losses as a percentage of total loans | 1.36\% | 1.37\% | 1.57\% | 1.64\% | 1.71\% |
| Allowance for loan losses as a percentage of nonperforming loans | 186.77\% | 97.05\% | 132.15\% | 99.78\% | 58.79\% |
| Net (charge-offs) recoveries to average outstanding loans during the year | 0.04\% | (0.12\%) | 0.13\% | (0.06\%) | (0.30\%) |
| Non-performing loans as a percentage of total loans | 0.73\% | 1.41\% | 1.19\% | 1.65\% | 2.91\% |
| Non-performing loans as a percentage of total assets | 0.64\% | 1.23\% | 1.04\% | 1.35\% | 2.28\% |
| Total non-performing assets as a percentage of total assets | 0.64\% | 1.23\% | 1.04\% | 1.36\% | 2.30\% |
| Total non-performing assets, accruing loans past due 90 days or more, and accruing troubled debt restructured loans as a percentage of total assets | 1.63\% | 2.72\% | 3.50\% | 4.19\% | 5.33\% |
| Other: |  |  |  |  |  |
| Number of offices | 14 | 14 | 14 | 14 | 14 |
| Number of full-time equivalent employees | 181 | 177 | 174 | 175 | 164 |

(1) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average rate of average interestbearing liabilities.
(2) Net interest margin represents net interest income divided by average total interest-earning assets.
(3) Efficiency ratio represents noninterest expense divided by the sum of net interest income and noninterest income.

## PDL Community Bancorp and Subsidiaries

## Loan Portfolio

|  | At December 31, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2018 |  |  | 2017 |  |  | 2016 |  |  | 2015 |  |  | 2014 |  |  |
|  |  | Amount | Percent |  | Amount | Percent |  | Amount | Percent |  | Amount | Percent |  | Amount | Percent |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 family residential |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investor Owned | \$ | 303,197 | 32.61\% | \$ | 287,158 | 35.51\% | \$ | 227,409 | 34.90\% | \$ | 203,239 | 35.25\% | \$ | 190,726 | 34.54\% |
| Owner-Occupied |  | 92,788 | 9.98\% |  | 100,854 | 12.47\% |  | 97,631 | 14.98\% |  | 106,053 | 18.39\% |  | 105,222 | 19.05\% |
| Multifamily residential |  | 232,509 | 25.01\% |  | 188,550 | 23.31\% |  | 158,200 | 24.28\% |  | 122,836 | 21.30\% |  | 110,978 | 20.10\% |
| Nonresidential properties |  | 196,917 | 21.18\% |  | 151,193 | 18.70\% |  | 121,500 | 18.64\% |  | 106,462 | 18.46\% |  | 111,806 | 20.24\% |
| Construction and land |  | 87,572 | 9.42\% |  | 67,240 | 8.31\% |  | 30,340 | 4.66\% |  | 22,883 | 3.97\% |  | 18,707 | 3.39\% |
| Total mortgage loans |  | 912,983 | 98.20\% |  | 794,995 | 98.30\% |  | 635,080 | 97.46\% |  | 561,473 | 97.37\% |  | 537,439 | 97.32\% |
| Nonmortgage loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business loans |  | 15,710 | 1.69\% |  | 12,873 | 1.59\% |  | 15,719 | 2.41\% |  | 14,350 | 2.49\% |  | 14,206 | 2.57\% |
| Consumer loans |  | 1,068 | 0.11\% |  | 886 | 0.11\% |  | 843 | 0.13\% |  | 788 | 0.14\% |  | 614 | 0.11\% |
| Total nonmortgage loans |  | 16,778 | 1.80\% |  | 13,759 | 1.70\% |  | 16,562 | 2.54\% |  | 15,138 | 2.63\% |  | 14,820 | 2.68\% |
| Total loans |  | 929,761 | 100.00\% |  | 808,754 | 100.00\% |  | 651,642 | 100.00\% |  | 576,611 | 100.00\% |  | 552,259 | 100.00\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net deferred loan origination |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for losses on loans |  | $(12,659)$ |  |  | $(11,071)$ |  |  | $(10,205)$ |  |  | $(9,484)$ |  |  | $(9,449)$ |  |
| Loans, net | \$ | 918,509 |  | \$ | 798,703 |  | \$ | 642,148 |  | \$ | 567,662 |  | \$ | 543,289 |  |

## PDL Community Bancorp and Subsidiaries

## Nonperforming Assets

|  | At December 31， |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2018 |  | 2017 |  | 2016 |  |  | 2015 |  | 2014 |  |
|  | （Dollars in thousands） |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans： |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage loans： |  |  |  |  |  |  |  |  |  |  |  |
| 1－4 family residential |  |  |  |  |  |  |  |  |  |  |  |
| Investor owned | \＄ | 205 | \＄ | 1，034 | \＄ | 809 |  | \＄ | 1，635 | \＄ | 2，721 |
| Owner occupied |  | 1，092 |  | 2，624 |  | 1，463 |  |  | 1，078 |  | 1，036 |
| Multifamily residential |  | 16 |  | 521 |  | － |  |  | － |  | 2，957 |
| Nonresidential properties |  | 706 |  | 1，387 |  | 1，614 |  |  | 1，660 |  | 72 |
| Construction and land |  | 1，115 |  | 1，075 |  | 1，145 |  |  | 637 |  | 259 |
| Nonmortgage loans： |  |  |  |  |  |  |  |  |  |  |  |
| Business |  | － |  | 147 |  | 22 |  |  | 13 |  | 14 |
| Consumer |  | － |  | － |  | － |  |  | － |  | － |
| Total nonaccrual loans（not including non－accruing troubled debt restructured loans） | \＄ | 3，134 | \＄ | 6，788 | \＄ | 5，053 |  | \＄ | 5，023 | \＄ | $\xrightarrow{7,059}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Non－accruing troubled debt restructured loans： |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage loans： |  |  |  |  |  |  |  |  |  |  |  |
| 1－4 family residential |  |  |  |  |  |  |  |  |  |  |  |
| Investor owned | \＄ | 1，053 | \＄ | 1，144 | \＄ | 1，240 |  | \＄ | 2，599 | \＄ | 4，585 |
| Owner occupied |  | 1，987 |  | 2，693 |  | 646 |  |  | 1，055 |  | 1，923 |
| Multifamily residential |  | － |  | － |  | － |  |  | － |  | － |
| Nonresidential properties |  | 604 |  | 783 |  | 783 |  |  | 828 |  | 2，427 |
| Construction and land |  | － |  | － |  | － |  |  | － |  | － |
| Nonmortgage loans： |  |  |  |  |  |  |  |  |  |  |  |
| Business |  | － |  | － |  | － |  |  | － |  | 79 |
| Consumer |  | 二 |  | － |  | － |  |  | － |  | － |
| Total non－accruing troubled debt restructured loans |  | 3，644 |  | 4，620 |  | 2，669 |  |  | 4，482 |  | 9，014 |
| Total nonaccrual loans | \＄ | 6，778 | \＄ | $\underline{11,408}$ | \＄ | 7，722 |  | \＄ | 9，505 | \＄ | $\underline{ }$ |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Real estate owned： |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage loans： |  |  |  |  |  |  |  |  |  |  |  |
| 1－4 family residential |  |  |  |  |  |  |  |  |  |  |  |
| Investor owned | \＄ | － | \＄ | － | \＄ | － |  | \＄ | － | \＄ | － |
| Owner occupied |  |  |  |  |  |  |  |  |  |  |  |
| Multifamily residential |  | － |  | － |  | － |  |  | － |  | － |
| Nonresidential properties |  | － |  | － |  | － |  |  | － |  | － |
| Construction and land |  | － |  | － |  | － |  |  | 76 |  | 162 |
| Nonmortgage loans： |  |  |  |  |  |  |  |  |  |  |  |
| Business |  | － |  | － |  | － |  |  | － |  | － |
| Consumer |  | － |  | － |  | － |  |  | － |  | 二 |
| Total real estate owned |  | 二 |  | 二 |  | 二 |  |  | 76 |  | 162 |
| Total nonperforming assets | \＄ | $\underline{6,778}$ | \＄ | $\underline{11,408}$ | \＄ | $\underline{7,722}$ |  | \＄ | 9，581 | \＄ | $\underline{16,235}$ |

Accruing loans past due $\mathbf{9 0}$ days or more：

| Mortgage loans： |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1－4 family residential |  |  |  |  |  |  |  |  |  |  |
| Investor owned | \＄ | － | \＄ | 7 | \＄ | － | \＄ | － | \＄ | － |
| Owner occupied |  | － |  | － |  | － |  | － |  | － |
| Multifamily residential |  | － |  | － |  | － |  | － |  | － |
| Nonresidential properties |  | － |  | － |  | － |  | － |  | 126 |
| Construction and land |  | － |  | － |  | － |  | － |  | 1，257 |
| Nonmortgage loans： |  |  |  |  |  |  |  |  |  |  |
| Business |  | － |  | － |  | － |  | － |  | 600 |
| Consumer |  | － |  | － |  | － |  | － |  | － |
| Total accruing loans past due 90 days or more | \＄ | － | \＄ | 7 | \＄ | － | \＄ | － | \＄ | 1，983 |
| Accruing troubled debt restructured loans： |  |  |  |  |  |  |  |  |  |  |
| Mortgage loans： |  |  |  |  |  |  |  |  |  |  |
| 1－4 family residential |  |  |  |  |  |  |  |  |  |  |
| Investor owned | \＄ | 5，192 | \＄ | 6，559 | \＄ | 6，422 | \＄ | 6，579 | \＄ | 5，179 |
| Owner occupied |  | 3，456 |  | 4，756 |  | 7，271 |  | 8，326 |  | 9，661 |
| Multifamily residential |  | － |  | － |  | － |  | － |  | － |
| Nonresidential properties |  | 1，438 |  | 1，958 |  | 4，066 |  | 4，186 |  | 3，590 |
| Construction and land |  | － |  | － |  | － |  | － |  | － |
| Nonmortgage loans： |  |  |  |  |  |  |  |  |  |  |
| Business |  | 374 |  | 477 |  | 593 |  | 814 |  | 970 |
| Consumer |  | － |  | － |  | － |  | － |  | － |
| Total accruing troubled debt restructured loans | \＄ | 10，460 | \＄ | 13，750 | \＄ | 18，352 | \＄ | 19，905 | \＄ | 19，400 |
| Total nonperforming assets，accruing loans past due 90 days or more and accruing troubled debt restructured loans | \＄ | 17，238 | \＄ | 25，165 | \＄ | 26，074 | \＄ | 29，486 | \＄ | 37，618 |
| Total nonperforming loans to total loans |  | 0．73\％ |  | 1．41\％ |  | 1．19\％ |  | 1．65\％ |  | 2．91\％ |
| Total nonperforming assets to total assets |  | 0．64\％ |  | 1．23\％ |  | 1．04\％ |  | 1．35\％ |  | 2．28\％ |
| Total nonperforming assets，accruing loans past due 90 days or more and accruing troubled debt restructured loans to total assets |  | 1．63\％ |  | 2．72\％ |  | 3．50\％ |  | 4．19\％ |  | 5．33\％ |

PDL Community Bancorp and Subsidiaries
Average Balance Sheets

|  | 2018 |  |  |  | For the Years Ended December 31,2017 |  |  |  | 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Outstanding Balance |  | Interest | Average Yield/Rate (1) | Average Outstanding Balance |  | Interest | Average Yield/Rate (1) | Average Outstanding Balance |  | Interest | Average Yield/Rate <br> (1) |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 867,030 | \$ 44,948 | 5.18\% | \$ | 735,566 | \$ 38,172 | 5.19\% | \$ | 605,878 | \$ 32,660 | 5.39\% |
| Available-for-sale securities |  | 26,424 | 381 | 1.44\% |  | 36,240 | 480 | 1.32\% |  | 70,142 | 1,012 | 1.44\% |
| Other (2) |  | 42,937 | 828 | 1.93\% |  | 29,289 | 389 | 1.33\% |  | 15,365 | 69 | 0.45\% |
| Total interest-earning assets |  | 936,391 | 46,157 | 4.93\% |  | 801,095 | 39,041 | 4.87\% |  | 691,385 | 33,741 | 4.88\% |
| Non-interest-earning assets |  | 33,610 |  |  |  | 53,809 |  |  |  | 33,759 |  |  |
| Total assets | \$ | 970,001 |  |  | \$ | 854,904 |  |  | \$ | 725,144 |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings accounts | \$ | 125,533 | \$ 766 | 0.61\% | \$ | 128,282 | \$ 506 | 0.39\% | \$ | 126,573 | \$ 327 | 0.26\% |
| Interest-bearing demand |  | 88,295 | 205 | 0.23\% |  | 74,824 | 146 | 0.19\% |  | 54,493 | 96 | 0.18\% |
| Certificates of deposit |  | 439,737 | 7,617 | 1.73\% |  | 387,232 | 5,917 | 1.53\% |  | 371,313 | 5,502 | 1.48\% |
| Total deposits |  | 653,565 | 8,588 | 1.31\% |  | 590,338 | 6,569 | 1.11\% |  | 552,379 | 5,925 | 1.07\% |
| Advance payments by borrowers |  | 7,762 | 4 | 0.05\% |  | 6,292 | 4 | 0.06\% |  | 4,770 | 4 | 0.09\% |
| Borrowings |  | 34,886 | 899 | 2.58\% |  | 17,955 | 262 | 1.46\% |  | 1,145 | 7 | 0.61\% |
| Total interest-bearing liabilities |  | 696,213 | 9,491 | 1.36\% |  | 614,585 | 6,835 | 1.11\% |  | 558,294 | 5,936 | 1.06\% |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-interest-bearing demand |  | 100,490 | - |  |  | 112,113 | - |  |  | 70,407 | - |  |
| Other non-interest-bearing liabilities |  | 5,859 | - |  |  | 3,578 | - |  |  | 3,519 | - |  |
| Total non-interest-bearing liabilities |  | 106,349 | - |  |  | 115,691 | - |  |  | 73,926 | - |  |
| Total liabilities |  | 802,562 | 9,491 |  |  | 730,276 | 6,835 |  |  | 632,220 | 5,936 |  |
| Total equity |  | 167,439 |  |  |  | 124,628 |  |  |  | 92,924 |  |  |
| Total liabilities and total equity | \$ | 970,001 |  | 1.36\% | \$ | 854,904 |  | 1.11\% | \$ | 725,144 |  | 1.06\% |
| Net interest income |  |  | \$36,666 |  |  |  | \$ 32,206 |  |  |  | \$ 27,805 |  |
| Net interest rate spread (3) |  |  |  | 3.57\% |  |  |  | 3.76\% |  |  |  | 3.82\% |
| Net interest-earning assets (4) | \$ | 240,178 |  |  | \$ | 186,510 |  |  | \$ | 133,091 |  |  |
| Net interest margin (5) |  |  |  | 3.92\% |  |  |  | 4.02\% |  |  |  | 4.02\% |
| Average interest-earning assets to |  |  |  |  |  |  |  |  |  |  |  |  |
| interest-bearing liabilities |  |  |  | 134.50\% |  |  |  | 130.35\% |  |  |  | 123.84\% |

(1) Annualized where appropriate.
(2) Includes FHLB demand accounts and FHLB stock dividends.
(3) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average rate of interest-bearing liabilities.
(4) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.
(5) Net interest margin represents net interest income divided by average total interest-earning assets.

## PDL Community Bancorp and Subsidiaries

 Average Balance Sheets|  | For the Three Months Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2018 |  |  |  |  | 2017 |  |  |  |  |
|  | Average Outstanding Balance |  | Interest |  | Average Yield/Rate (1) | Average Outstanding Balance |  | Interest |  | Average <br> Yield/Rate (1) |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 916,625 | \$ | 12,026 | 5.21\% | \$ | 807,932 | \$ | 10,107 | 4.96\% |
| Available-for-sale securities |  | 23,477 |  | 82 | 1.39\% |  | 29,156 |  | 104 | 1.42\% |
| Other (2) |  | 36,481 |  | 218 | 2.37\% |  | 29,362 |  | 118 | 1.59\% |
| Total interest-earning assets |  | 976,583 |  | 12,326 | 5.01\% |  | 866,450 |  | 10,329 | 4.73\% |
| Non-interest-earning assets |  | 33,003 |  |  |  |  | 113,915 |  |  |  |
| Total assets | \$ | 1,009,586 |  |  |  | \$ | 980,365 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Savings accounts | \$ | 124,786 | \$ | 263 | 0.84\% | \$ | 125,422 | \$ | 131 | 0.41\% |
| Interest-bearing demand |  | 99,115 |  | 55 | 0.22\% |  | 75,770 |  | 38 | 0.20\% |
| Certificates of deposit |  | 444,950 |  | 2,078 | 1.85\% |  | 400,818 |  | 1,599 | 1.58\% |
| Total deposits |  | 668,851 |  | 2,396 | 1.42\% |  | 602,010 |  | 1,768 | 1.17\% |
| Advance payments by borrowers |  | 8,999 |  | 1 | 0.04\% |  | 7,226 |  | 1 | 0.05\% |
| Borrowings |  | 49,296 |  | 321 | 2.58\% |  | 27,864 |  | 84 | 1.20\% |
| Total interest-bearing liabilities |  | 727,146 |  | 2,718 | 1.48\% |  | 637,100 |  | 1,853 | 1.15\% |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Non-interest-bearing demand |  | 107,145 |  | - |  |  | 129,593 |  | - |  |
| Other non-interest-bearing liabilities |  | 6,763 |  | - |  |  | 3,333 |  | - |  |
| Total non-interest-bearing liabilities |  | 113,908 |  | - |  |  | 132,926 |  | - |  |
| Total liabilities |  | 841,054 |  | 2,718 |  |  | 770,026 |  | 1,853 |  |
| Total equity |  | 168,532 |  |  |  |  | 210,339 |  |  |  |
| Total liabilities and total equity | \$ | 1,009,586 |  |  | 1.48\% | \$ | 980,365 |  |  | 1.15\% |
| Net interest income |  |  | \$ | $\underline{9,608}$ |  |  |  | \$ | 8,476 |  |
| Net interest rate spread (3) |  |  |  |  | 3.52\% |  |  |  |  | 3.58\% |
| Net interest-earning assets (4) | \$ | 249,437 |  |  |  | \$ | 229,350 |  |  |  |
| Net interest margin (5) |  |  |  |  | 3.90\% |  |  |  |  | 3.88\% |
| Average interest-earning assets to interest-bearing liabilities |  |  |  |  | 134.30\% |  |  |  |  | 136.00\% |

(1) Annualized where appropriate.
(2) Includes FHLB demand accounts and FHLB stock dividends.
(3) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average rate of interest-bearing liabilities.
(4) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.
(5) Net interest margin represents net interest income divided by average total interest-earning assets.

